

**CRDA Housing & Neighborhood Committee Meeting**  
**Monday, March 18, 2024**  
**Teams Meeting**  
**3:00 pm**

**Agenda**

- I. Introductions
- II. Approval of Minutes from January 12, 2024 Meeting/Conference Call\*
- III. Project Updates
  - 30 Laurel \*
  - 81 Arch
  - Hilton: Double Tree/Revel
  - Bushnell South
- IV. Other Business
- V. Next Meeting: April 5, 2024
- VI. Adjourn

## Microsoft Teams meeting

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**Draft**  
**Minutes**  
**January 12, 2024**

**Housing and Neighborhood Committee Conference Call**  
**Draft Meeting Minutes**  
**January 12, 2024**  
**9:00 a.m.**

**PRESENT:**

**Members Present via Microsoft Teams:** Randal Davis, Bob Patricelli and Commissioner Selia Mosquera-Bruno

**Other Board Members Present via Microsoft Teams:** Board Chair David Robinson and Mayor Arunan Arulampalam

**Staff Present via Microsoft Teams:** Mike Freimuth and Kim Hart

**Guests Present via Microsoft Teams:** Pat Pentalow (Hartford Economic Development Director), Matthew Straub (Hartford Housing Director), Michael Hussain and Steven Hussain (GRH USA), Daniel Klaynberg (Spectra Development), Vincencia Adusei (VASE Construction), Geoff Person (Grow America) and Calvin Richardson (Hartford Community Loan Fund)

The meeting was called to order by Mr. Davis at 9:03 a.m. and the minutes of the November 3, 2023 meeting were approved on a voice vote.

1. **Project Updates** – Mr. Freimuth presented three new projects to the Committee:

- a. **169 Bartholomew** – This project will convert an 85,500 square foot vacant industrial property in the Parkville neighborhood into 100 residential and five commercial units. Total project costs are estimated at \$39 million and the developer, GRH USA Properties, has begun clean-up and environmental work on the site. They are requesting \$6.25 million in CRDA assistance, with the balance funded through State and Federal historic tax credits, brownfield grants, developer equity and conventional financing.

Mr. Michael Hussain from GRH reported that they are speaking with banks about conventional financing, noting that their project's proximity to the 235 Hamilton Street project has been a selling point. Their architect is working closely with historical officials and they have approached the City about a tax deal. GRH has used approximately \$1 million of its own funds for acquisition and they anticipate contributing an additional \$1 million. Mr. Hussain noted that units will range from micro to two-bedroom and 20% will be designated affordable.

Mr. Davis noted that the Parkville neighborhood is considered a "transformative area" and projects such as this are a priority for the City.

- b. **17 Wells Street** – This project represents Phase 2 of the 525 Main Street project and includes construction of a new 126-unit residential tower on the vacant lot facing Bushnell Park at Pulaski Circle. The eight-story building will include two levels of parking that will service both 525 Main and 17 Wells. Total project costs are estimated at \$32.4 million.

Mr. Klaynberg of Spectra Development noted that his company has renovated over 500 units to date in Hartford, with 17 Wells as its first new construction in the City. The unit mix will include studios, one – and two-bedroom units with significant amenities and 20% designated as workforce housing. Mr. Klaynberg reported that Spectra is in discussions with the bank that handled financing for 525 Main and 275 Pearl and they have expressed interest in the new project.

Mr. Davis noted that the City is aware that a tax agreement and a formal land development agreement will be needed to make the project work and he indicated that Mr. Pentalow and Mr. Straub would be working with the developer on those issues. Mr. Person reported that Grow America is currently reviewing the project on behalf of the City and would reach back out to the developer.

In response to a question from Mr. Patricelli, Mr. Freimuth explained that “affordable” housing units are designated for tenants earning between 50% and 120% of the area median income (AMI), while “workforce” housing units represent between 80% and 120% of the AMI.

- c. **94 Edwards Street** – VASE Construction has proposed a new 20-unit building on this vacant site in the Clay Arsenal neighborhood. Currently owned by the City, this lot is adjacent to a renovation project recently completed by VASE. Total development costs are projected to be approximately \$5 million and the developer is seeking \$1.2 million in assistance from CRDA to close the gap between a proposed \$3.5 million first mortgage and developer equity.

Ms. Adusei shared photos of the site, as well as a site plan and rendering of the new building. She indicated that VASE was working with the City, Grow America and the Hartford Community Loan Fund to secure the necessary funding, as well as land acquisition and tax deals. Ms. Adusei indicated a fire destroyed the structure that previously occupied the site and, after demolition, the City conducted an environmental study of the site. Mr. Freimuth noted that the site is a double lot and will need to re-subdivided at some point.

Mr. Richardson, who worked with VASE on the earlier Edwards Street project, expressed his support for this project and his confidence in VASE to see it to completion.

Mr. Freimuth noted that, as with previous projects, each of these will require City signoff before CRDA proceeds with any assistance. He explained that new projects are typically presented to the Committee informally, to identify any questions and solicit members' feedback. Once an assistance package has been drafted, the projects are put before the Committee and later the full Board for formal approval.

Mayor Arulampalam expressed his support for new housing in the City, noting that this would be priority for his administration.

In response to a question from Mr. Patricelli, Mr. Freimuth noted that CRDA has seen an average construction cost of \$250k per unit for less complex "stick built" projects. The Edwards Street project, being new, stick-built construction on land acquired from the City, is one of the simpler projects on CRDA's plate. Mr. Freimuth noted that construction costs for more complicated conversion projects in existing buildings could run between \$300k and \$400k per unit.

Mr. Freimuth also noted that he would be meeting with DOT to discuss proposed upgrades to Pulaski Circle. In addition to abutting the Wells Street project, traffic and drainage improvements to the Circle could impact master planning for the Bushnell South project.

II. **Other Projects** - Mr. Freimuth noted the following:

- Funding for the 31-45 Pratt Street project has been approved by State Bond Commission and CRDA is hoping to close in the next couple of months.
- Fuller Brush is under construction.
- The renovated Hilton and new residential units are expected to open in March.
- 65 Elm will be a new project, following up on Spinnaker's conversion of 55 Elm, which is expected to open mid-year.
- 525 Main and 275 Pearl are also expected to open mid-year.

The next meeting of the Housing and Neighborhood Committee is scheduled for February 2, 2024.

There being no further business, the Committee adjourned at 9:46 a.m.

# 30 Laurel

# 30 Laurel Street, Hartford

3/18/24

**Project:** The acquisition and conversion of a partially occupied class B office/commercial building located with the CRDA district but close to the Parkville neighborhood into 47 market rate units (12 studio, 27 1BR and 8 2BR).

**Developer:** Spectra Construction and Development (Dan Klaynberg), 554 Fifth Ave, NY,NY

## Development

|                |             |                  |
|----------------|-------------|------------------|
| <b>Budget:</b> | Acquisition | \$1,573,000      |
|                | Soft Costs  | 969,726          |
|                | Financing   | 869,381          |
|                | Op Reserve  | 100,000          |
|                | Dev Fee     | 534,609 (5.4%)   |
|                | Hard Costs  | <u>5,712,892</u> |
|                | TDC         | \$9,759,608      |

|                |             |                |
|----------------|-------------|----------------|
| <b>Sources</b> | Sen Loan    | \$3,900,000    |
|                | CRDA loan   | 3,525,000      |
|                | Equity      | 1,800,000      |
|                | Def Dev Fee | <u>534,609</u> |
|                | Total       | \$9,759,608    |

**Request:** Subordinate financing of \$3.525 million at 2%, 30yr amortization

**RESOLUTION:** The executive director is authorized to provide financing to Spectra Construction and Development (or such single purpose entity as approved by CRDA) for the acquisition and conversion of 30 Laurel Street, Hartford into 47 residential units by lending up to \$3.525 million at 2%/30 year amortization with construction period interest at 2%, subject to: 1/ all financing being secured, 2/ approval of the State Bond Commission and 3/ such fiduciary terms as deemed necessary and appropriate by the executive director and CRDA counsel.

|                                |        |
|--------------------------------|--------|
| GSF                            | 33,560 |
| Loss Factor                    | 13.1%  |
| Net Residential and Commercial | 29,172 |
| NSF RESIDENTIAL                | 29,172 |
| NSF OFFICE / RETAIL SPACE      | 0      |

PROPOSED BUDGET

| ACQUISITION  | GSF             | NSF             | Total              | %             | NOTES:   |
|--|-----------------|-----------------|--------------------|---------------|----------|
| Acquisition  | \$44.70         | \$51.42         | \$1,500,000        | 15.4%         |          |
| Legal Fees (Acquisition & LLC)                         | \$0.24          | \$0.27          | \$8,000            | 0.1%          |          |
| AQUISITION FEE   | \$0.89          | \$1.03          | \$30,000           | 0.3%          |          |
| Other Closing Costs                                    | \$0.30          | \$0.34          | \$10,000           | 0.1%          |          |
| Other Pre-Development costs                            | \$0.74          | \$0.86          | \$25,000           | 0.3%          |          |
| <b>SUBTOTAL ACQUISITION</b>                            | <b>\$46.87</b>  | <b>\$53.92</b>  | <b>\$1,573,000</b> | <b>16.1%</b>  |          |
| HARD COST  | GSF             | NSF             | Total              | %             |          |
| Construction   | \$162.12        | \$186.51        | \$5,440,850        | 55.7%         |          |
| Contractor Contingency                                 | \$8.11          | \$9.33          | \$272,042          | 2.8%          | 5.00%    |
| <b>SUBTOTAL HARD COSTS</b>                             | <b>\$170.23</b> | <b>\$195.83</b> | <b>\$5,712,892</b> | <b>58.5%</b>  |          |
| SOFT COSTS   | GSF             | NSF             | Total              | %             |          |
| <b>Permits:</b>  |                 |                 |                    |               |          |
| Permits and Filing Fees                                | \$4.86          | \$5.60          | \$163,225          | 1.7%          |          |
| Subtotal   | \$4.86          | \$5.60          | \$163,225          | 1.7%          |          |
| <b>Design:</b>   |                 |                 |                    |               |          |
| Architect  | \$3.00          | \$3.45          | \$100,680          | 1.0%          |          |
| MEPS Engineers   | \$1.25          | \$1.44          | \$41,950           | 0.4%          |          |
| Structural Engineer                                    | \$0.25          | \$0.29          | \$8,390            | 0.1%          |          |
| Tax Abatement Consultant                               | \$0.00          | \$0.00          | \$0                | 0.0%          |          |
| Environmental Engineer and Inspection Fees             | \$0.45          | \$0.51          | \$15,000           | 0.2%          |          |
| Survey   | \$0.30          | \$0.34          | \$10,000           | 0.1%          |          |
| Testing and Controlled Inspections                     | \$0.89          | \$1.03          | \$30,000           | 0.3%          |          |
| Engineering Inspection Fees                            | \$0.60          | \$0.69          | \$20,000           | 0.2%          |          |
| Historic Consultants and Fees                          | \$0.00          | \$0.00          | \$0                | 0.0%          |          |
| Interior Designer                                      | \$0.60          | \$0.69          | \$20,000           | 0.2%          |          |
| Subtotal   | \$7.33          | \$8.43          | \$246,020          | 2.5%          |          |
| <b>Legal &amp; Administrative</b>                      |                 |                 |                    |               |          |
| Legal Fees   | \$1.79          | \$2.06          | \$60,000           | 0.6%          |          |
| Owners Accounting                                      | \$0.36          | \$0.41          | \$12,000           | 0.1%          |          |
| Builders Risk Insurance                                | \$1.34          | \$1.54          | \$45,000           | 0.5%          | 2 years  |
| Liability Insurance                                    | \$3.24          | \$3.72          | \$108,580          | 1.1%          | 2 years  |
| Utilities  | \$2.38          | \$2.74          | \$80,000           | 0.8%          | 2 years  |
| Real Estate Taxes                                      | \$3.58          | \$4.11          | \$120,000          | 1.2%          | 2 years  |
| Plan, Printing and Reimbursements                      | \$0.20          | \$0.23          | \$6,744            | 0.1%          |          |
| Subtotal   | \$12.88         | \$14.82         | \$432,324          | 4.4%          |          |
| <b>Marketing</b>                                       |                 |                 |                    |               |          |
| PR, Marketing and Advertisement                        | \$1.19          | \$1.37          | \$40,000           | 0.4%          |          |
| Subtotal   | \$1.19          | \$1.37          | \$40,000           | 0.4%          |          |
| Soft Cost Contingency                                  | \$2.63          | \$3.02          | \$88,157           | 0.9%          | 10.00%   |
| <b>SUBTOTAL SOFT COSTS</b>                             | <b>\$28.90</b>  | <b>\$33.24</b>  | <b>\$969,726</b>   | <b>9.9%</b>   |          |
| FINANCING & DEVELOPMENT COSTS                          | GSF             | NSF             | Total              | %             |          |
| Appraisal  | \$0.45          | \$0.51          | \$15,000           | 0.2%          |          |
| Lender Third Party Reports and Engineering Consultants | \$1.04          | \$1.20          | \$35,000           | 0.4%          |          |
| Lender's Legal fees                                    | \$1.79          | \$2.06          | \$60,000           | 0.6%          |          |
| Interest Reserve Senior                                | \$8.31          | \$9.56          | \$278,850          | 2.9%          | 24 month |
| Interest Reserve CRDA                                  | \$2.73          | \$3.14          | \$91,650           | 0.9%          | 24 month |
| Senior Commitment Fees                                 | \$0.58          | \$0.67          | \$19,500           | 0.2%          |          |
| CRDA Commitment Fees                                   | \$1.05          | \$1.21          | \$35,250           | 0.4%          |          |
| Bridge Loan Interest Reserve                           | \$0.00          | \$0.00          | \$0                | 0.0%          |          |
| Subtotal   | \$15.95         | \$18.35         | \$535,250          | 5.5%          |          |
| Developers Overhead                                    | \$9.96          | \$11.45         | \$334,131          | 3.4%          |          |
| Developer BSPRA  | \$15.93         | \$18.33         | \$534,609          | 5.5%          |          |
| Subtotal   | \$9.96          | \$11.45         | \$868,740          | 8.9%          |          |
| <b>SUBTOTAL FINANCING AND DEVELOPMENT COSTS</b>        | <b>\$25.91</b>  | <b>\$29.80</b>  | <b>\$1,403,990</b> | <b>14.4%</b>  |          |
| RESERVE -WORKING CAPITAL                               |                 |                 | \$50,000           |               |          |
| RESERVE- INITIAL OPERATING DIFICIT                     |                 |                 | \$50,000           |               |          |
| <b>TOTAL PROJECT COSTS</b>                             | <b>\$290.81</b> | <b>\$334.55</b> | <b>\$9,759,609</b> | <b>100.0%</b> |          |

SOURCES

|                                      |    |                    |             |
|--------------------------------------|----|--------------------|-------------|
| Senior Loan                          | \$ | 3,900,000          | 39.96%      |
| CRDA Loan                            | \$ | 3,525,000          | 36.12%      |
| Developer's Equity                   | \$ | 1,800,000          | 18.44%      |
| Developer's Deffered Developers Fees | \$ | 534,609            | 5.48%       |
| <b>TOTAL</b>                         |    | <b>\$9,759,609</b> | <b>100%</b> |

8

| FLOOR    | GROSS FLOOR AREA | EXISTING FLOOR AREA | NEW FLOOR AREA | STORAGE | RETAIL/OFF FICE | RESIDENTIAL STORAGE | FITNESS CENTER | RESIDENTIAL COMMON AREA | RESIDENTIAL UNIT FLOOR AREA |
|----------|------------------|---------------------|----------------|---------|-----------------|---------------------|----------------|-------------------------|-----------------------------|
| BASEMENT |                  |                     |                |         |                 |                     |                |                         |                             |
| 1        | 14,156           | 14,156              | 0              | 0       | 0               | 0                   | 0              | 3,410                   | 10,746                      |
| 2        | 9,702            | 9,702               | 0              | 0       | 0               | 0                   | 0              | 489                     | 9,213                       |
| 3        | 9,702            | 9,702               | 0              | 0       | 0               | 0                   | 0              | 489                     | 9,213                       |
| ROOF     |                  |                     |                |         |                 |                     |                | 0                       | 0                           |
| TOTAL    | 33,560           | 33,560              | 0              | 0       | 0               | 0                   | 0              | 4,388                   | 29,172                      |

UNIT MIX CHART

| FLOOR    | TOTAL NET FLOOR AREA | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14    | 15  | 16  | 17    | # OF RES UNITS |
|----------|----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|-----|-------|----------------|
| BASEMENT | 0                    | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 0   | 0     | 0              |
| 1        | 10,746               | 832 | 468 | 604 | 429 | 379 | 583 | 467 | 585 | 451 | 580 | 428 | 806 | 844 | 797   | 828 | 662 | 1,003 | 17             |
| 2        | 9,213                | 832 | 468 | 604 | 429 | 616 | 771 | 521 | 590 | 692 | 507 | 481 | 477 | 400 | 1,107 | 718 |     |       | 15             |
| 3        | 9,213                | 832 | 468 | 604 | 429 | 616 | 771 | 521 | 590 | 692 | 507 | 481 | 477 | 400 | 1,107 | 718 |     |       | 15             |
| ROOF     | 0                    |     |     |     |     |     |     |     |     |     |     |     |     |     |       |     |     |       | 15             |
| TOTAL    | 29,172               |     |     |     |     |     |     |     |     |     |     |     |     |     |       |     |     |       | 47             |

UNIT RENTS

| FLOOR    | TOTAL RENT PER FLOOR | 1       | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9       | 10      | 11      | 12      | 13      | 14      | 15      | # OF RES UNITS |         |    |
|----------|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|---------|----|
| BASEMENT |                      |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |                |         |    |
| 1        | \$27,743             | \$2,149 | \$1,248 | \$1,560 | \$1,144 | \$1,011 | \$1,506 | \$1,245 | \$1,511 | \$1,203 | \$1,498 | \$1,141 | \$2,082 | \$2,180 | \$2,059 | \$2,070 | \$1,710        | \$2,424 | 17 |
| 2        | \$23,669             | \$2,149 | \$1,248 | \$1,560 | \$1,144 | \$1,591 | \$1,928 | \$1,346 | \$1,475 | \$1,788 | \$1,310 | \$1,243 | \$1,232 | \$1,033 | \$2,768 | \$1,955 |                |         | 15 |
| 3        | \$24,419             | \$2,199 | \$1,298 | \$1,610 | \$1,194 | \$1,641 | \$1,978 | \$1,396 | \$1,525 | \$1,838 | \$1,360 | \$1,293 | \$1,282 | \$1,083 | \$2,818 | \$1,905 |                |         | 15 |
| TOTAL    | \$75,832             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |                |         | 47 |

TYPE UNITS % Avg SF Total SF Avg Rent Avg Rent/SF Avg Rent/SF/ANNUAL

|           |    |        |     |        |         |          |        |         |        |
|-----------|----|--------|-----|--------|---------|----------|--------|---------|--------|
| 2 BEDROOM | 8  | 17.0%  | 846 | 6,767  | \$2,123 | \$16,984 | \$2.51 | \$30.12 | \$2.51 |
| 1 BEDROOM | 26 | 55.3%  | 614 | 15,970 | \$1,604 | \$41,706 | \$2.61 | \$31.34 | \$2.61 |
| STUDIO    | 13 | 27.7%  | 495 | 6,435  | \$1,319 | \$17,142 | \$2.66 | \$31.97 | \$2.66 |
| TOTAL     | 47 | 100.0% | 621 | 29,172 | \$1,613 | \$75,832 | \$2.60 | \$31.19 | \$2.60 |

| NON-APARTMENT SF    | FLOOR | SF     |
|---------------------|-------|--------|
| RESIDENTIAL STORAGE |       | 0      |
| FITNESS CENTER      |       | 0      |
| TOTAL NSF           |       | 29,172 |

| STORAGE | UNITS | RENT/MO | RENT/YR |
|---------|-------|---------|---------|
|         | 47    | \$0.00  | \$0     |



30 Laurel ST, HARTFORD CT

| PROJECT DATA             |    |        |
|--------------------------|----|--------|
| NUMBER UNITS-            |    | 47     |
| NUMBER FLOOR-            |    | 3      |
| BUILDING GROSS AREA      |    | 33,560 |
| AREA LOT-                | SF | 14,156 |
| CELLAR FLOOR-            | SF | -      |
| COMMERCIAL AREA-         | SF | -      |
| RESIDENTIAL AREA, GROSS- | SF | 33,560 |
| RESIDENTIAL AREA, NET-   | SF | 29,172 |
| ROOF/SET BACK TERRACES-  | SF | 14,156 |

| DESCRIPTION                                       | Q-TY   | UNITS | COST       | TOTAL     | TOTAL            |
|---|--------|-------|------------|-----------|------------------|
| <b>SITE CONSTRUCTION &amp; DEMOLITION</b>         |        |       |            |           | <b>\$214,240</b> |
| Asbestos Abatement                                |        |       |            | NIC       |                  |
| Concrete Curb/sidewalk & Misc. Concrete           |        |       |            | \$35,000  |                  |
| Demolition  |        |       |            | \$134,240 |                  |
| Landscaping/Parking/Fencing                       |        |       |            | \$45,000  |                  |
| <b>CONCRETE</b>                                   |        |       |            |           | <b>\$15,000</b>  |
| Openings infills                                  |        |       |            | \$15,000  |                  |
| <b>MASONRY AND FAÇADE RESTORATION</b>             |        |       |            |           | <b>\$50,000</b>  |
| New Brick & Block Walls                           |        |       |            | \$10,000  |                  |
| Stucco repairs                                    |        |       |            | \$20,000  |                  |
| Façade Restoration                                |        |       |            | \$20,000  |                  |
| <b>STRUCTURAL STEEL &amp; MISC. METAL</b>         |        |       |            |           | <b>\$20,000</b>  |
| Stair, Lintels, Ladders                           |        |       |            | \$20,000  |                  |
| <b>WOOD &amp; PLASTICS</b>                        |        |       |            |           | <b>\$146,655</b> |
| Furnish & Install Wood Bases                      | 9,400  | lf    | \$3.00     | \$28,200  |                  |
| Install Unit Closets - Labor Only                 | 564    | lf    | \$45.00    | \$25,380  |                  |
| Furnish & Install Window Stools/Apron             | 100    | lf    | \$6.00     | \$600     |                  |
| Install Kitchen Cabinets                          | 47     | ea    | \$1,200.00 | \$56,400  |                  |
| Install Vanities                                  | 47     | ea    | \$200.00   | \$9,400   |                  |
| Install Medicine Cabinets                         | 47     | ea    | \$125.00   | \$5,875   |                  |
| Install Wood & Metal Doors, Frames & Hardware     | 104    | set   | \$200.00   | \$20,800  |                  |
| <b>THERMAL / MOISTURE PROTECTION</b>              |        |       |            |           | <b>\$218,184</b> |
| Roof  | 14,156 | sf    | \$14.00    | \$198,184 |                  |
| Drain, Flashing, Saddles                          |        |       |            | \$10,000  |                  |
| Scupper, Ladders, and Gravel Stops                |        |       |            | \$10,000  |                  |
| <b>DOORS &amp; HARDWARE - COST</b>                |        |       |            |           | <b>\$38,150</b>  |
| - Doors and Frames                                | 94     | ea    | \$250.00   | \$23,500  |                  |
| - Hollow metal doors and Frames other areas       | 10     | ea    | \$425.00   | \$4,250   |                  |
| - Door Hardware                                   | 104    | ea    | \$100.00   | \$10,400  |                  |
| <b>WINDOWS &amp; STOREFRONT</b>                   |        |       |            |           | <b>\$40,000</b>  |
| Windows - New and Repairs                         |        |       |            | \$25,000  |                  |
| Building Entrances Repairs                        |        |       |            | \$15,000  |                  |
| <b>Glazing</b>                                    |        |       |            |           | <b>\$56,400</b>  |
| Bathroom Glass, Mirrors & SS Miscellaneous Metals | 47     | ea    | \$1,200.00 | \$56,400  |                  |
| <b>DRYWALL &amp; CARPENTRY</b>                    |        |       |            |           | <b>\$525,096</b> |
| Interior Drywall Partitions                       |        |       |            |           |                  |
| Ceiling   |        |       |            |           |                  |
| Taping  |        |       |            |           |                  |
| Blocking  |        |       |            |           |                  |

| DESCRIPTION                                       | Q-TY   | UNITS | COST        | TOTAL     | TOTAL              |
|---|--------|-------|-------------|-----------|--------------------|
| <b>CERAMIC TILE &amp; STONE</b>                   |        |       |             |           | <b>\$150,400</b>   |
| <b>FLOORING</b>                                   |        |       |             |           | <b>\$212,920</b>   |
| Wood Flooring                                     | 24,796 | sf    | \$8.00      | \$198,370 |                    |
| Carpet Tiles                                      | 4,500  | sf    | \$2.50      | \$11,250  |                    |
| VCT   | 500    | sf    | \$3.00      | \$1,500   |                    |
| Rubber Bases                                      | 900    | lf    | \$2.00      | \$1,800   |                    |
| <b>PAINTING</b>                                   |        |       |             |           | <b>\$120,000</b>   |
| <b>SPECIALTIES</b>                                |        |       |             |           | <b>\$15,105</b>    |
| Bathroom Accessories                              | 47     | ea    | \$65.00     | \$3,055   |                    |
| Postal Equipment                                  | 47     | ea    | \$150.00    | \$7,050   |                    |
| Signage   | 1      | ls    | \$5,000.00  | \$5,000   |                    |
| <b>LOBBY AND AMENITIES FIT OUT &amp; FINISHES</b> |        |       |             |           | <b>\$40,000</b>    |
| <b>EQUIPMENT</b>                                  |        |       |             |           | <b>\$193,600</b>   |
| Appliances  | 47     | ea    | \$3,800.00  | \$178,600 |                    |
| Amenities Equipment                               | 1      | ls    | \$15,000.00 | \$15,000  |                    |
| <b>FURNISHING - Allowance</b>                     |        |       |             |           | <b>\$244,870</b>   |
| Furnish Kitchen Cabinets -                        | 47     | ea    | \$2,400.00  | \$112,800 |                    |
| Furnish Master Bathroom Vanities                  | 47     | ea    | \$400.00    | \$18,800  |                    |
| Furnish Medicine Cabinets                         | 47     | ea    | \$250.00    | \$11,750  |                    |
| Furnish Unit Closets                              | 564    | lf    | \$180.00    | \$101,520 |                    |
| <b>SPECIAL CONSTRUCTION</b>                       |        |       |             |           | <b>NIC</b>         |
| Trash Compactor & Chute                           |        |       |             |           |                    |
| <b>CONVEYING SYSTEMS MODIFICATION</b>             |        |       |             |           | <b>\$25,000</b>    |
| <b>SPRINKLER SYSTEM</b>                           |        |       |             |           | <b>\$140,000</b>   |
| <b>PLUMBING</b>                                   |        |       |             |           | <b>\$604,080</b>   |
| <b>MAIN SERVICES (plumbing site connection)</b>   |        |       |             |           | <b>\$40,000</b>    |
| <b>PLUMBING FIXTURES</b>                          |        |       |             |           | <b>\$103,400</b>   |
| <b>HVAC</b>                                       |        |       |             |           | <b>\$738,320</b>   |
| <b>ELECTRICAL &amp; FIRE ALARM</b>                |        |       |             |           | <b>\$637,640</b>   |
| Light Fixtures - Cost                             |        |       |             |           | \$45,000           |
| <b>INTERCOM &amp; SECURITY SYSTEM</b>             |        |       |             |           | <b>\$25,000</b>    |
| <b>SUB-TOTAL</b>                                  |        |       |             |           | <b>\$4,659,060</b> |
| General Conditions                                | 8.00%  |       |             |           | \$372,725          |
| <b>TOTAL</b>                                      |        |       |             |           | <b>\$5,031,784</b> |
| General Overhead                                  | 5.00%  |       |             |           | \$232,953          |
| GC/CM Insurance                                   | 3.50%  |       |             |           | \$176,112          |
| <b>GRAND TOTAL</b>                                |        |       |             |           | <b>\$5,440,850</b> |

11

Spectra Construction and Development Corp  
30 Laurel ST, HARTFORD CT

| YEAR ENDING                          | 12/31/2026    | 12/31/2027   | 12/31/2028   | 12/31/2029   | 12/31/2030   | 12/31/2031   | 12/31/2032   | 12/31/2033   | 12/31/2034   | 12/31/2035   |
|--------------------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>GROSS REVENUE</b>                 |               |              |              |              |              |              |              |              |              |              |
| Residential Rent                     | \$909,978     | \$937,277    | \$965,396    | \$994,358    | \$1,024,198  | \$1,054,914  | \$1,086,561  | \$1,119,158  | \$1,152,733  | \$1,187,315  |
| Retail/Office Rent                   | \$0           | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          |
| Parking Income                       | \$72,000      | \$74,160     | \$76,385     | \$78,676     | \$81,037     | \$83,468     | \$85,972     | \$88,550     | \$91,200     | \$93,944     |
| Tenant Storage Rent                  | \$0           | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          | \$0          |
| Potential Gross Revenue              | \$981,978     | \$1,011,437  | \$1,041,780  | \$1,073,034  | \$1,105,235  | \$1,138,382  | \$1,172,533  | \$1,207,709  | \$1,243,940  | \$1,281,259  |
| Less: Vacancy/Collection Loss        | (\$78,568)    | (\$74,922)   | (\$77,222)   | (\$79,449)   | (\$81,935)   | (\$84,593)   | (\$87,325)   | (\$90,133)   | (\$93,019)   | (\$95,984)   |
| Net Revenue                          | \$903,420     | \$936,455    | \$964,549    | \$993,485    | \$1,023,290  | \$1,053,789  | \$1,085,208  | \$1,117,576  | \$1,150,921  | \$1,185,275  |
| Monthly                              | \$75,285      | \$78,038     | \$80,379     | \$82,790     | \$85,274     | \$87,832     | \$90,467     | \$93,181     | \$95,977     | \$98,866     |
| <b>OPERATING EXPENSES</b>            |               |              |              |              |              |              |              |              |              |              |
| Real Estate Taxes                    | \$42,175      | \$42,596     | \$43,022     | \$43,454     | \$43,891     | \$44,333     | \$44,780     | \$45,232     | \$45,689     | \$46,151     |
| Salaries & Benefits                  | \$47,000      | \$48,410     | \$49,862     | \$51,358     | \$52,899     | \$54,486     | \$56,120     | \$57,800     | \$59,526     | \$61,300     |
| Insurance                            | \$70,500      | \$72,615     | \$74,793     | \$77,037     | \$79,349     | \$81,729     | \$84,181     | \$86,706     | \$89,307     | \$91,987     |
| Utilities                            | \$9,400       | \$9,862      | \$10,372     | \$10,930     | \$11,537     | \$12,194     | \$12,902     | \$13,661     | \$14,473     | \$15,339     |
| Repairs & Maintenance                | \$3,000       | \$3,452      | \$3,959      | \$4,523      | \$5,154      | \$5,854      | \$6,624      | \$7,466      | \$8,381      | \$9,372      |
| General Maintenance & Administrative | \$27,100      | \$27,100     | \$27,100     | \$27,100     | \$27,100     | \$27,100     | \$27,100     | \$27,100     | \$27,100     | \$27,100     |
| Advertising & Marketing              | \$11,750      | \$12,000     | \$12,250     | \$12,500     | \$12,750     | \$13,000     | \$13,250     | \$13,500     | \$13,750     | \$14,000     |
| Leasing                              | \$17,625      | \$18,154     | \$18,688     | \$19,227     | \$19,770     | \$20,318     | \$20,871     | \$21,429     | \$21,991     | \$22,558     |
| Service Contracts                    | \$9,400       | \$9,682      | \$9,972      | \$10,272     | \$10,580     | \$10,897     | \$11,224     | \$11,561     | \$11,908     | \$12,265     |
| Reserves & Contingency               | \$200         | \$200        | \$200        | \$200        | \$200        | \$200        | \$200        | \$200        | \$200        | \$200        |
| Total Operating Expenses             | \$283,702     | \$301,848    | \$310,051    | \$318,324    | \$326,664    | \$335,064    | \$343,529    | \$352,059    | \$360,654    | \$369,300    |
| Net Operating Income                 | \$608,718     | \$634,607    | \$654,498    | \$675,161    | \$696,626    | \$718,725    | \$741,479    | \$764,847    | \$788,867    | \$813,555    |
| First Mortgage                       | (\$270,811)   | (\$210,949)  | (\$162,842)  | (\$118,530)  | (\$77,000)   | (\$32,250)   | (\$13,330)   | (\$18,151)   | (\$23,574)   | (\$29,600)   |
| Principal                            | (\$50,171)    | (\$53,131)   | (\$56,270)   | (\$59,592)   | (\$63,110)   | (\$66,823)   | (\$70,732)   | (\$74,847)   | (\$79,167)   | (\$83,694)   |
| Total Debt Service                   | (\$270,811)   | (\$210,949)  | (\$162,842)  | (\$118,530)  | (\$77,000)   | (\$32,250)   | (\$13,330)   | (\$18,151)   | (\$23,574)   | (\$29,600)   |
| CF after 1st Mortgage DS             | \$337,907     | \$381,495    | \$418,356    | \$446,631    | \$479,626    | \$516,475    | \$557,149    | \$601,696    | \$650,293    | \$702,955    |
| DSCR                                 | 2.23x         | 2.32x        | 2.40x        | 2.48x        | 2.53x        | 2.61x        | 2.68x        | 2.77x        | 2.84x        | 2.92x        |
| CRDA Loan                            |               |              |              |              |              |              |              |              |              |              |
| Interest                             | (\$70,000)    | (\$69,704)   | (\$69,461)   | (\$69,269)   | (\$69,133)   | (\$69,051)   | (\$69,019)   | (\$69,033)   | (\$69,091)   | (\$69,193)   |
| Principal                            | (\$157,140)   | (\$158,389)  | (\$159,173)  | (\$159,651)  | (\$160,000)  | (\$160,323)  | (\$160,621)  | (\$160,894)  | (\$161,142)  | (\$161,375)  |
| Total Debt Service                   | (\$227,140)   | (\$228,093)  | (\$228,634)  | (\$228,920)  | (\$229,133)  | (\$229,274)  | (\$229,340)  | (\$229,427)  | (\$229,533)  | (\$229,668)  |
| Total Debt Service                   | (\$430,252)   | (\$430,267)  | (\$430,263)  | (\$430,268)  | (\$430,314)  | (\$430,331)  | (\$430,347)  | (\$430,364)  | (\$430,382)  | (\$430,399)  |
| CF after All Debt Service            | \$178,485     | \$204,340    | \$224,215    | \$239,263    | \$260,312    | \$282,022    | \$304,352    | \$327,384    | \$344,894    | \$369,084    |
| Total DSCR                           | 1.42x         | 1.47x        | 1.52x        | 1.56x        | 1.60x        | 1.66x        | 1.71x        | 1.76x        | 1.80x        | 1.86x        |
| New Refinanced Loan Amount           |               |              |              |              |              |              |              |              |              |              |
| Cost of Refinance                    |               |              |              |              |              |              |              |              |              |              |
| CRDA Paydown                         |               |              |              |              |              |              |              |              |              |              |
| CRDA Paydown                         |               |              |              |              |              |              |              |              |              |              |
| Building Sale                        |               |              |              |              |              |              |              |              |              |              |
| Cost of Sale                         |               |              |              |              |              |              |              |              |              |              |
| Total Cash Flow                      | \$178,485     | \$204,340    | \$224,215    | \$239,263    | \$260,312    | \$282,022    | \$304,352    | \$327,384    | \$344,894    | \$369,084    |
| Property Value                       | \$11,085,775  | \$11,538,318 | \$11,995,957 | \$12,473,844 | \$12,956,836 | \$13,451,465 | \$13,958,173 | \$14,477,233 | \$14,992,280 | \$15,509,087 |
| 1st Mortgage Balance                 | \$3,648,829   | \$3,796,697  | \$3,940,427  | \$4,089,035  | \$4,238,520  | \$4,388,889  | \$4,540,107  | \$4,692,166  | \$4,845,066  | \$4,998,806  |
| CRDA Balance                         | \$5,588,350   | \$5,349,910  | \$5,259,757  | \$5,167,804  | \$5,073,954  | \$4,978,209  | \$4,880,532  | \$4,780,884  | \$4,679,224  | \$4,575,512  |
| Total Outstanding Balance            | \$9,237,179   | \$9,146,607  | \$9,200,184  | \$9,256,839  | \$9,312,474  | \$9,367,098  | \$9,420,639  | \$9,473,050  | \$9,524,290  | \$9,575,318  |
| LTV %                                | 65.74%        | 61.94%       | 58.83%       | 56.26%       | 53.29%       | 50.41%       | 47.62%       | 44.90%       | 42.61%       | 40.02%       |
| <b>LEVERED RETURNS</b>               |               |              |              |              |              |              |              |              |              |              |
| Purchase Price                       | (\$1,500,000) |              |              |              |              |              |              |              |              |              |
| Acquisition Cost                     | (\$73,000)    |              |              |              |              |              |              |              |              |              |
| Development Costs                    | (\$5,186,609) |              |              |              |              |              |              |              |              |              |
| Debt                                 | \$7,425,000   |              |              |              |              |              |              |              |              |              |
| NOI                                  | \$609,718     | \$634,607    | \$654,498    | \$675,161    | \$696,626    | \$718,725    | \$741,479    | \$764,847    | \$788,867    | \$813,555    |
| Refi Cost                            | (\$293,441)   | (\$288,745)  | (\$283,840)  | (\$278,712)  | (\$273,264)  | (\$267,580)  | (\$261,666)  | (\$255,515)  | (\$249,130)  | (\$242,534)  |
| Interest Payment                     | (\$195,811)   | (\$191,522)  | (\$187,443)  | (\$183,565)  | (\$179,887)  | (\$176,409)  | (\$173,124)  | (\$170,034)  | (\$167,141)  | (\$164,447)  |
| Principal Payment                    |               |              |              |              |              |              |              |              |              |              |
| Sales Price                          |               |              |              |              |              |              |              |              |              |              |
| Cost of Sale                         |               |              |              |              |              |              |              |              |              |              |
| CRDA Repayment                       |               |              |              |              |              |              |              |              |              |              |
| Loan Repayment                       |               |              |              |              |              |              |              |              |              |              |
| Net Cash Flow                        | (\$2,334,600) | \$204,340    | \$224,215    | \$239,263    | \$260,312    | \$282,022    | \$304,352    | \$327,384    | \$344,894    | \$369,084    |
| Levered IRR                          | 13.86%        |              |              |              |              |              |              |              |              |              |
| Equity Multiple                      | 2.89x         |              |              |              |              |              |              |              |              |              |
| Cash on Cash                         | 7.7%          | 8.8%         | 9.6%         | 10.2%        | 11.2%        | 12.1%        | 13.0%        | 14.0%        | 14.8%        | 16.9%        |
| Cumulative Return                    | 7.7%          | 16.4%        | 26.0%        | 36.3%        | 47.4%        | 59.5%        | 72.8%        | 86.6%        | 101.3%       | 269.2%       |

|   |             |        |        |           |
|---|-------------|--------|--------|-----------|
| Assumptions   | \$1,573,000 |        |        |           |
| Acquisition Cost  |             |        |        |           |
| Total Project Cost  | \$9,759,609 |        |        |           |
| Project Cost/GSF  | \$291       |        |        |           |
| LTC   | \$207,651   |        |        |           |
| Bluff to Cap Rate   | 39.96%      |        |        |           |
| Cash Equity Contribution                                  | 6.29%       |        |        |           |
|   | \$1,800,000 |        |        |           |
| <b>REVENUE</b>  |             |        |        |           |
| Total Number of Residential Units                         | 47          |        |        |           |
| Total GSF   | 33,560      |        |        |           |
| Residential NSF   | 29,172      |        |        |           |
| Avg NSF/Unit  | 621         |        |        |           |
| Residential Rent/USF                                      | \$31.19     |        |        |           |
| Retail/Office Sq. Ft.                                     | 0           |        |        |           |
| Retail Vacancy  | 7.0%        |        |        |           |
| Retail Vacancy Rent/USF                                   | \$0.00      |        |        |           |
| 1st Floor Market Rate Retail /GSF                         | \$22.00     |        |        |           |
| Parking Spaces  | 60          |        |        |           |
| \$ Parking Space/Month                                    | \$1.00      |        |        |           |
| Tenant Storage Units                                      | 47          |        |        |           |
| Tenant Storage Rent/Mo                                    | \$3.00      |        |        |           |
| Vacancy & Collection Loss - Residential                   | 8.0%        |        |        |           |
| Vacancy & Collection Loss - Commercial                    | 10.0%       |        |        |           |
| Annual Revenue Escalation                                 | 3.0%        |        |        |           |
| Annual Expense Escalation                                 | 3.0%        |        |        |           |
| Management Fee  | 2.0%        |        |        |           |
| <b>FIRST MORTGAGE</b>                                     |             |        |        |           |
| Loan Amount   | \$3,900,000 |        |        |           |
| Interest Rate   | 5.75%       |        |        |           |
| Loan Term (Years)   | 30          |        |        |           |
| Interest Only Months                                      | 0           |        |        |           |
| Loan to Cost %  | 40.0%       |        |        |           |
| Refinance Valuing Cap Rate                                | 5.5%        |        |        |           |
| Refinance Interest Rate                                   | 5.0%        |        |        |           |
| Refinance DSCR Minimum                                    | 1.2x        |        |        |           |
| Cost of Refinance   | 1.5%        |        |        |           |
| <b>CRDA LOAN</b>  |             |        |        |           |
| Loan Amount/Unit  | \$75,000    |        |        |           |
| Loan Amount   | \$3,525,000 |        |        |           |
| Annual Interest Paid                                      | \$50,000    |        |        |           |
| Annual Principal Paydown                                  | \$50,000    |        |        |           |
| % of Refinance Proceeds to Pay Down Loan                  |             |        |        |           |
| <b>REAL ESTATE TAX</b>                                    |             |        |        |           |
| Yr 1 \$ Value/Aq  | \$37,800    |        |        |           |
| Annual Mill Rate Increase                                 | 0.0%        |        |        |           |
| Market Value Appreciation Upon Reassessment (Every 5 Yrs) | 1.0%        |        |        |           |
| Assessment Ratio Increase                                 |             |        |        |           |
| Yr 1 Property Market Value                                | \$1,762,500 |        |        |           |
| Yr 1 Proper Assessed Value                                | \$567,701   |        |        |           |
| <b>SOURCES &amp; USES</b>                                 |             |        |        |           |
| USES  | \$          | %      | \$/GSF | \$/Unit   |
| Acquisition   | \$1,573,000 | 16.1%  | \$47   | \$33,468  |
| Hard Costs  | \$5,712,892 | 58.5%  | \$170  | \$121,551 |
| Soft Costs  | \$969,728   | 9.9%   | \$29   | \$20,632  |
| Financing Costs   | \$1,403,890 | 14.4%  | \$42   | \$29,872  |
| Reserves  | \$100,000   | 1.0%   | \$3    | \$2,128   |
| Total Uses  | \$9,759,609 | 100.0% | \$291  | \$207,651 |
| <b>SOURCES</b>  |             |        |        |           |
| At Closing  |             |        |        |           |
| Post Closing  |             |        |        |           |
| First Mortgage  | \$3,900,000 |        |        |           |
| CRDA Loan   | \$3,525,000 |        |        |           |
| Tax Credit Bridge   | \$0         |        |        |           |
| Total Debt  | \$7,425,000 | 76.08% |        |           |
| At Closing  |             |        |        |           |
| Post Closing  |             |        |        |           |
| Members Equity  | \$1,800,000 |        |        |           |
| BSPPA Equity  | \$534,609   |        |        |           |
| Net CF State Tax Credits                                  | \$0         |        |        |           |
| Total Equity  | \$2,334,609 | 23.92% |        |           |
| Total Sources   | \$9,759,609 |        |        |           |

12

# 81 Arch



**Arch Street Apartments**  
**81 Arch Street and 41 Arch Street**  
**Hartford, CT 06103**

# Property Photographs

AERIAL PHOTOGRAPH



# Project Spreadsheets

CRDA Housing Approved

| Project              | # Units           | TDC      | TDC/Unit | CRDA Amt.     | CRDA \$/Unit                   | Mkt/Aff Split | Structure  | CRDA Bd. Approval  | Bond Commission         | Closed                              | Target Occupancy | Leased <sup>1</sup> |     |
|----------------------|-------------------|----------|----------|---------------|--------------------------------|---------------|--|--|-------------------------|-------------------------------------|------------------|---------------------|-----|
| 777 Main             | 285               | \$84.5M  | \$296K   | \$17.7M       | \$62K                          | 80/20         | \$7.5M equity, \$10.2M 2nd mortgage                                | 1/30/2013<br>3/21/2013   | 3/13/2013               | 3/28/2014                           | Renting          | 98%                 |     |
| 201 Am/Grand         | 26                | \$4.45M  | \$202K   | \$3.8M/\$750K | \$28.8K                        | 100           | Note Paid Off  | 4/25/2013  | 6/21/2013               | 10/29/2013                          | Renting          | 86%                 |     |
| 179 Allyn            | 63                | \$14.89M | \$233K   | \$6.5M        | \$103K                         | 80/20         | \$3.25M equity, \$3.25M 2nd Loan, Refi 2022                        | 3/21/2013<br>3/24/2022   | 6/21/2013               | 11/15/2013                          | Renting          | 84%                 |     |
| Sonesta/Spectra      | 190               | \$23.9M  | \$123K   | \$2.05M       | \$10.6K                        | 85/15         | Note Paid Off  | 6/4/2013   | 6/21/2013               | 12/5/2013                           | Renting          | 97%                 |     |
| Capewell             | 72                | \$26.1M  | \$359K   | \$5.0M        | \$69.4K                        | 80/20         | construction financing/converted to mortgage note                  | 1/15/2014<br>2/16/2023   | 2/28/2014<br>11/16/2014 | 6/30/2015                           | Renting          | 96%                 |     |
| 390 Capitol          | 112               | \$35.3M  | \$290K   | \$7M          | \$62.5K                        | 80/20         | 2 loans, 5% 20 Yr.   | 6/19/2014  | 3/17/2015               | 9/22/2015                           | Renting          | 99%                 |     |
| 36 Lewis             | 6                 | \$1.8M   | \$306K   | \$300K        | \$50K                          | 100           | construction/perm loan 1-3% 30 Yr.                                 | 6/19/2014<br>7/25/2014   | 7/25/2014               | 4/8/2015                            | Renting          | 100%                |     |
| 38-42 Elm            | 6                 | \$1.24M  | \$206K   | \$345,350*    | \$61.5K                        | 100           | loan 3% 30 Yr.   | 2/18/2016<br>6/2/2016<br>6/18/2016<br>11/30/2017<br>11/19/2020 | 7/5/2014                | 2/25/2015                           | Renting          | 65%                 |     |
| 1279-83 Main         | 10                | \$1.35M  | \$135K   | \$297K        | \$29.7K                        | 100           | loan 3% 25 Yr.   | 6/18/2016  | 7/28/2015               | 9/9/2016<br>9/20/2019<br>12/12/2020 | Renting          | 100%                |     |
| 370 Asylum           | 60                | \$20.3M  | \$338K   | \$4M          | \$66K                          | 70/30         | loan 4-3% 20 Yr.   | 6/18/2016  | 3/24/2016               | 9/29/2017                           | Renting          | 95%                 |     |
| Millenium            | 96                | \$19.5M  | \$202K   | \$6.5M        | \$67.7K                        | 100           | Former Radisson, foreclosure 2/2021                                | 10/15/2015   | 12/11/2015              | 3/31/2016                           | Renting          | 88%                 |     |
| 81 Arch              | 53                | \$23M    | \$380K   | \$5.6M        | \$103.7K                       | 100           | Mex 2% 10 Yr.  | 10/20/2016   | 11/15/2016              | 11/7/2017                           | Renting          | 100%                |     |
| 101 Pearl            | 157               | \$28.4M  | \$184K   | \$9.24M       | \$58.8K                        | 100           | construction/perm loan 3% 30 Yr.                                   | 12/8/2016  | 5/12/2017               | 11/8/2017                           | Renting          | 97%                 |     |
| 111 Pearl            | 101               | \$21.55M | \$208K   | \$6.06M       | \$59.47K                       | 100           | construction/perm loan 3% 30 Yr.                                   | 12/8/2016  | 5/12/2017               | 11/8/2017                           | Renting          | 96%                 |     |
| 88 [103-22] Allyn    | 66                | \$21.1M  | \$319K   | \$6.6M*       | \$103K                         | 80/20         | construction/perm loan 3% 5 Yr.                                    | 12/8/2016<br>8/8/2018<br>6/26/2019                             | 2/1/2017<br>6/26/2019   | 10/31/2018                          | Renting          | 86%                 |     |
| Coit North           | 48                | \$13.6M  | \$283K   | \$2.88M       | \$60K                          | 100           | construction/perm loan 3% 20 Yr.                                   | 5/18/2017  | 11/29/2017              | 7/2/2018                            | Renting          | 100%                |     |
| 28 High              | 28                | \$5.5M   | \$195.4K | \$1.9M        | \$67.8K                        | 80/20         | loan 3% 30 Yr., refi 8/21  | 2/2/2018   | 2/16/2018               | 8/29/2018                           | Renting          | 100%                |     |
| 100 Trumbull         | 16                | \$1.5M   | \$93.7K  | \$960K        | \$60K                          | 100           | loan 3% 20 Yr.   | 9/21/2017  | 2/16/2018               | 4/12/2018                           | 2020/2022        | Renting             | 97% |
| 246-250 Lawrence     | 12                | \$1.5M   | \$125K   | \$521K        | \$43.4K                        | 100           | Historic bridge loan - Paid off perm loan 3% 20 Yr. (291K)         | 10/18/2018   | 12/11/2018              | 1/4/2019                            | Renting          | 100%                |     |
| Coit "U"             | 28                | \$7M     | \$269K   | \$1.5M        | \$53.5K                        | 100           | loan 3% 20 Yr.   | 1/10/2019  | 12/18/2019              | 11/30/2020                          | Renting          | 100%                |     |
| Pratt 1 - 99 Pratt   | 129               | \$29.8M  | \$231K   | \$12M         | \$93K                          | 100           | \$3M/\$9M 1% 5yr 30yr.   | 10/17/2019<br>9/17/2020  | 4/16/2021<br>12/18/2019 | 4/16/2021                           | Renting          | 100%                |     |
| Pratt 2 - 18 Temple  | 47                | \$34.9M  | \$210K   | \$2M          | \$42.5K                        | 90/10         | New Units 47 / Total units 166 / 16 Aff. Units / 2.75% 30 Yr. loan | 9/17/2020  | 4/16/2021               | 10/15/2021                          | Renting          | 97%                 |     |
| Park/Main            | 126               | \$26.8   | \$212K   | \$8.4M        | \$66.7K                        | 80/20         | Perk. 39/Mah/87  | 9/20/2018  | 9/20/2018               | 6/25/2020                           | Renting          | 98%                 |     |
| DoNo "C"             | 270               | \$56.2M  | \$208K   | \$11.8M       | \$43.7K                        | 90/10         | 3% 30 Yr. 15 Yr. term  | 9/20/2018<br>4/16/2020   | 9/20/2018               | 9/30/2020                           | Renting          | 95%                 |     |
| 55 Elm               | 164               | \$63.3M  | \$385K   | \$13.5M       | \$81.3K                        | 80/20         | 2% 30 Yr. Perm. \$7M   | 3/18/2021  | 4/16/2021               | 12/15/2022                          | 2024             |                     |     |
| DoNo "B"             | 237               | \$63.3M  | \$231K   | \$13.5M       | \$57.3K                        | 90/10         | 2% bridge \$6.5M/15 Yr. term                                       | 12/16/2023   | 12/15/2021              | 2025                                |                  |                     |     |
| Hilton               | 147               | \$17.9M  | \$121K   | \$5.9M        | \$40K                          | 80/20         | 3% 30 Yr.  | 12/15/2021   | 10/6/2023               | 8/29/2022                           | 2024             |                     |     |
| DoNo Arrowhead Block | 45                | \$17M    | \$395K   | \$3.8M        | \$88.4K                        | 80/20         | 3% 30 Yr.  | 10/20/2022   | 9/1/2018                |                                     |                  |                     |     |
| Coit "L" "East"      | 45                | \$6.7M   | \$148.8K | \$1.5M        | \$33.3K                        | 100           | 3% 20 Yr.  | 11/17/2022   | 12/8/2022               | 8/15/2023                           | 2024             | 95%                 |     |
| 18-20 & 30 Trinity   | 108               | \$45.35M | \$417K   | \$6.5M        | \$60.1K                        | 80/20         | \$6.5M \$1.5% 5 Yrs./30 Yr. loan                                   | 5/18/2023  | 10/6/2023               |                                     |                  |                     |     |
| 31-45 Pratt          | 37                | \$7M     | \$189K   | \$1.11M       | \$30K                          | 100           | 3% 30 Yr.  | 9/21/2023  | 12/14/2023              |                                     |                  |                     |     |
| 151 Lewis St.        | 78                | \$16.7M  | \$342K   | \$7M          | \$89K                          | 80/10         | \$5M 3% 30 Yr. - \$2M Cashflow Note                                | 9/21/2023  | 10/6/2023               |                                     |                  |                     |     |
| Summary              | 2867 <sup>3</sup> | \$751M   | \$255K   | \$172M        | \$62.8K median<br>\$46.5K avg. | 87/13         | 2500 market / 958 affordable                                       |  |                         |                                     |                  |                     |     |

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<sup>1</sup> deposits and leases  
<sup>2</sup> \$75K/unit est. residential + 188 hotel rooms  
<sup>3</sup> notes repaid  
<sup>4</sup> \$16K from Housing Cap. Fund  
<sup>5</sup> \$3521 including recap and neighborhood deals  
<sup>6</sup> \$200K reserve via Bond Commission

**CRDA Housing Approved - Varied Funding Sources**

| Project           | # Units                | TDC      | TDC/Unit | CRDA Amt.           | CRDA \$/Unit | Mkt/Aff Split | Structure   | CRDA Bd. Approval       | Bond Commission | Closed               | Target Occupancy | Occupancy    |
|-------------------|------------------------|----------|----------|---------------------|--------------|---------------|---|-------------------------|-----------------|----------------------|------------------|--------------|
| Front Street      | 121                    | \$35.7M  | \$310K   | \$12M               | \$99.1K      | Mkt           | DECD grant  | N/A                     | 12/12/2007      | 12/17/2013           | Renting          | 97%          |
| Silas Deane       | 111                    | \$27M    | \$225K   | \$5M                | \$41.6K      | Mkt           | Urban Act   | N/A                     | 9/30/2016       | 5/24/2018            | Renting          | 85%          |
| 289 Asylum        | 8                      | \$1.474M | \$184K   | \$485K <sup>2</sup> | \$56K        | Mkt           | Note has been paid off.   | 12/8/2016               |                 | 6/13/2018            | Renting          | 100%         |
| 241 Asylum        | 4                      | \$1.99M  | \$150K   | \$200K              | \$50K        | Mkt           | construction note 5 yr., Capital Funds                                  | 03/22/2018              | N/A             | 01/28/2021           | Renting          | 100%         |
| 115-117 Sigourney | 4                      | \$1.16M  | \$290K   | \$200K              | \$50K        | Aff           | \$200,000 Hist. Bridge Loan <sup>1</sup><br>Heritage Homes - Affordable | 12/8/2016               | N/A             | 5/7/2018             | Renting          | 100%         |
| 86-88 Hawthorn    | 2                      | \$830K   | \$418K   | \$50K               | \$25K        | Aff           | Heritage Homes (NINA) Aff.  | 5/24/2018               | 6/1/2018        | 8/13/2019            | Owned            | 115&117 Sold |
| 80-82 Hawthorn    | 2                      | \$818K   | \$409K   | \$200K              | \$100K       | Mkt           | Heritage (NINA) Market  | 3/18/2021               | 6/1/2018        | 7/27/2021            | Owned            | 80 & 82 Sold |
| 213 Lawrence      | 3                      | \$900K   | \$300K   | \$410K              | \$126K       | Mkt           | 1st Mortgage 3% 25 Yr.  | 11/17/2022<br>1/21/2021 | N/A             | 5/5/2023<br>2/9/2022 | Owned            | 100%         |
| 525 Main Street   | 42                     | \$7.8M   | \$186K   | \$2.1M              | \$50K        | 80/20         | City Funds 2.5% 20 Yrs. + 1% buydown                                    | 10/21/2021              | N/A             | 12/21/2022           | 2024             |              |
| 275 Pearl         | 35                     | \$9.46M  | \$242K   | \$2.86M             | \$73.5K      | Mkt           | City Funds 1.5% 20 Yrs. + 1% buydown                                    | 10/21/2021              | N/A             | 2/15/2023            | 2024             |              |
| Bedford Commons   | 84                     | \$21.3M  | \$250K   | \$1M                | \$12K        | Aff           | City Funds 2% Loan co-term with CHFA                                    | 10/20/2022              | N/A             |                      | 2023             |              |
| 29 Ashley         | 1                      | \$565K   | \$565K   | \$150K              | \$50K        | Aff           | Heritage \$50K Grant  | 2/16/2023               | 6/1/2018        | 5/25/2023            | 2023             | Sold         |
| 847 Asylum        | 3                      | \$1.87M  | \$623K   | \$300K              | \$66.6K      | Aff           | Heritage \$150K Loan<br>Heritage \$200K Grant                           | 2/16/2023               | 6/1/2018        | 5/25/2023            | 2024             |              |
| 690 Albany        | 8                      | \$2.49M  | \$312K   | \$800K              | \$100K       | 25/75         | 3% 20 yr. 2 Mkt/6 Aff   | 5/18/2023               | N/A             |                      | 2024             |              |
| <b>Summary</b>    | <b>424<sup>3</sup></b> |          |          |                     |              |               |   |                         |                 |                      |                  |              |

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<sup>1</sup> Paydown of note from sale

<sup>2</sup> New balance at \$485K with interest rolled on initial \$450K condo note

<sup>3</sup> 233 Hartford 111 Regional, 84 rehab

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CRDA Neighborhood Projects

| Project                   | Description   | TDC     | CRDA Amount                               | CRDA Funds                                      | Structure  | Committee Approval    | CRDA Board | Bond Commission Approval | Status  |
|---------------------------|---|---------|---|---|--|-----------------------|------------|--------------------------|---|
| Bowles Park               | Demolition of 410-unit housing project & construction of 91 new rental and owned units on Granby Street (Blue Hills neighborhood)   | \$40m   | \$5,000,000 #SPILLI                       | FY16 Neighborhood (Promise Zone)                | \$5m grant for demolition  | 9/9/2016              | 9/15/2016  | 9/30/2016                | CRDA completed  |
| Brackett Knoll            | Construction of 14 two-family owner-occupied homes on Naugatuck Street  | \$3.7m  | \$1,555,000                               | FY16 Neighborhood (Promise Zone)                | \$20,860 used for MDC connection charges for housing lots. Balance used to construct required road; Board approved additional \$154k for road on 6/20/19   | 11/10/2016            | 12/8/2016  | 2/1/2017                 | Road completed  |
| Swift Factory             | Renovation of historic factory into "Community Food and Job Creation Hub" serving the Northeast, Upper Albany and Clay Arsenal neighborhoods  | \$32.7m | \$4,300,000                               | FY16 Neighborhood (Promise Zone)                | \$4.3m loan - minimum debt service calculated using an initial 1% APR and be paid monthly upon stabilization. CRDA to receive 70% of net available cash after payment of first lien debt service & other required distributions. Payment shall continue over a 20-year term until CRDA has received all of its capital with 3% IRR. Funds contingent upon execution of tenant leases (a) for no less than 50% of leasable project space or (b) no less than 50% of projected rental revenue. | 3/10/2017             | 3/16/2017  | 5/12/2017                | CO issued.  |
| Albany Ave/ Main Street   | High Speed internet cabling connection to North End Business  | TBD     | \$525,000                                 | FY16 Neighborhood (Promise Zone)                | Funds used to match Federal Promise Zone Funding and compliment Albany Ave. Streetscape project  | 6/15/2017             | 6/15/2017  | 11/29/2017               | Completed   |
| Dillon Stadium            | Management and renovation of Stadium, including replacement of field, replacement or refurbishment of bleachers, upgraded seating, lighting & sound system, upgrades to concessions, restroom and locker facilities, building code and ADA upgrades and new site entrance. Additional upgrades to be made at neighboring Colt Park. | \$10m   | \$10,000,000                              | FY17 Neighborhood                               | CRDA to oversee renovations and hold construction contracts. Work at Dillon to be done in conjunction with Hartford Sports Group (HSG) and their architect. Scope of Colt Park renovation to be developed in conjunction with City of Hartford.  | 1/12/2018             | 2/8/2018   | 2/16/2018                | Completed   |
| Charter Oak Health Center | Renovation of vacant building into specialty health clinic  | \$1.9 m | \$450,000                                 | FY 16 General                                   | Grant for exterior work, historic restoration & site work  | NA                    | 6/21/2018  | 9/20/2018                | Completed   |
| Quirk Middle School / PAL | Renovation of former middle school  | \$7.5m  | \$7,500,000                               | \$3.9 = FY16 General<br>\$3.6 = FY16 Neigh (PZ) | Includes \$500,000 for implementation of Neighborhood Security Fellows training program  | 5/11/2018<br>2/3/2023 | 5/24/2018  | 6/1/2018                 | multiple properties see Housing Varied Funding Report |
| Heritage Home             | Assistance via NINA to increase home ownership in Asylum Hill area.   | TBA     | \$2,500,000                               | FY17 Neighborhood                               | Loans and grants<br>\$1.6M remaining   |                       |            |                          |   |
| Fuller Brush              | Conversion of 2 buildings to res. 153 units   | \$42.6M | \$2,000,000<br>\$3,500,000<br>\$3,000,000 | Neighborhood                                    | \$8.5M initial loans<br>2% 30 yr. bridge historic & perm<br>Two notes CRDA/City  | 4/1/2022              | 5/19/2022  | 7/29/2022                | In construction                                       |
| Liberty Church            | Steeple Restoration<br>Historic Rehab   | \$1M+   | \$1,000,000                               | Urban Act                                       | Grant Funds  | N/A                   | N/A        | 5/31/2022                | Asst. Agmt. Pending                                   |
| 235 Hamilton Part 2       | Conv. 235 units Plus commercial   | \$90M   | \$8,500,000                               |   | Loan to accompany City revolving Fund Loan of \$4M   | 3/16/2023             | 3/16/2023  | 4/6/2023                 | Closed, pending start of const.                       |
| Albany/Woodland           | new construction mixed use project<br>Historic Rehab  | \$21M   | \$5,500,000                               |   | Loan/Equity  | 3/9/2023              | 3/10/2023  | 3/16/2023                | Pre-Development                                       |
| 17 Bartholomew            | 57 new units  | \$17.60 | \$3,000,000                               | CRDA/City                                       | 3% Loan/30 Yr.   | 9/19/2023             | 9/23/2023  | NA                       | Pending Closing                                       |

\$5,549,830

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