STATE PROPERTIES REVIEW BOARD

Minutes of Meeting Held On March 10, 2025

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Pursuant to CGS §1-225a, the State Properties Review Board conducted a Regular Meeting beginning at 9:30AM. Pursuant to the statute, this Meeting was held solely by means of electronic equipment – via Microsoft TEAMS or Call-In Conference.

Members Present – solely by means of electronic equipment:

Bruce R. Josephy, Chairman Jeffrey Berger, Vice Chairman Mark A. Shiffrin, Secretary Eric Coleman Russell Morin

Members Absent:

Jack Halpert

Staff Present – solely by means of electronic equipment:

Thomas Jerram Jyoshna Rath

Guests Present – solely by means of electronic equipment:

Mr. Shiffrin and Mr. Berger seconded a motion to enter into Open Session. The motion passed unanimously.

OPEN SESSION

1. ACCEPTANCE OF MINUTES

Mr. Shiffrin moved and Mr. Coleman seconded a motion to approve the minutes of the March 6, 2025. The motion passed unanimously.

2. COMMUNICATIONS

Members were updated regarding a Public Hearing on March 7, 2025 led by the Government Administration and Elections Committee. Staff joined Members Mr. Berger, Mr. Coleman and Mr. Morin during the 11AM hearing. Mssrs. Berger, Coleman and Morin each provided their comments regarding the Hearing.

3. REAL ESTATE- UNFINISHED BUSINESS

4. REAL ESTATE - NEW BUSINESS

PRB # 25-037

Transaction/Contract Type: RE – Voucher Origin/Client: DOT/DOT 106-131-001

Grantor: M-Khalil Realty LLC

Property: Orange, Boston Post Road (330)

Project Purpose: Emergency Repair to Bridge No. 01882

Item Purpose: Voucher

DAMAGES: \$38,700

Project Background - The property (330 Boston Post Road, Orange, CT) acquisition was done under an emergency repair project outlined by the CT-DOT's Right of Way Impact Plan titled "Emergency Repair To Bridge No. 01882 Carrying Route 1".

Under this Proposal (PRB #25-035), DOT is seeking SPRB approval of the Construction Easements and Access Easements acquired during the Emergency Bridge Repair that took place for 5 months between July 2024, and November 2024. The damages during this period total \$38,700.

SITE & TAKING DESCRIPTION: The subject property consisted of a single tax parcel with a total of approximately 0.8528+/- acre (37,150+/- square feet, per the respective deed and legal description) of commercial land located in the town of Orange, frontage along the south edge of Boston Post Road (Route 1). The subject is improved with a 7,200+/- square foot Two-Unit Retail Building. (2,400 sf of Retail and 4,800 sf of Medical office).







Front Facade



Right of way Impact Plan

• Temporary Construction Easement Area #1 1,783± Square Feet • Temporary Construction Easement Area #2 3,559± Square Feet 5,342± Square Feet Total • Temporary Access Easement Area #1 1,936± Square Feet • Temporary Access Easement Area #2 1,294± Square Feet

Total

3,230± Square Feet

VALUATION: The DOT appraisal was completed by Steven. C. Miller, with an effective date of October 24, 2024 (retrospective valuation). The appraiser conducted an inspection (visual observation) of the impacted property's exterior only.

Before Land Valuation: Based on the sales comparison approach, the appraiser considered three sales of land as follows:

L	Subject	Sale Comparable #1		Sale Comparable #2		Sale Comparable #3	
BEFORE Land Only	330 Boston Post Road Orange	235 Boston Post Road Orange				281 Canal Street Et Al Shelton	
Sale Price	Not Applicable	\$1,350,000	$\overline{}$	\$1,150,000	-	\$1,200,000	\top
Unadjusted Sale Price per Sq.Ft.	Not Applicable	\$19.57		\$22.62	\neg	\$14.35	
- 711.0							_
Property Rights Conveyed	Fee Simple	Fee Simple	+	Fee Simple	\rightarrow	Fee Simple	+
Financing	Not Applicable	Cash	\perp	Cash	\leftarrow	Seller Financing	_
Conditions of Sale	Not Applicable	None Known	\perp	None Known	\rightarrow	None Known	\perp
Expenditure After Sale	Not Applicable	None Known	\perp	None Known	\leftarrow	None Known	\perp
Sale Date / Market Conditions	Effective Date: 7/1/2024	3/28/2022 (27 Months)	13.5%	3/26/2024 (3 Months)	1.5%	6/6/2023 (13 Months)	6.5
Site		Sale Price per Sq.Ft.	\$22.21	Sale Price per Sq.Ft.	\$22.96	Sale Price per Sq Ft.	\$15
Location	Good / Comm Corridor	Good / Comm Corridor	$\overline{}$	Good / Comm Corridor, Setback	10%	Good / Downtown District	\top
Acrease	0.8528 Acre	1.5839 Acre	5%	1.1671 Acre		1.9200 Acre	59
Zoring	Commercial (C-1)	Commercial (C-2)	+	Commercial (PDD-100)		Commercial (PDD-60)	+
Ske Utility & Orientation	Average / Trapezoid	Average, Trapezoid		Corner, Trapezoid	-10%	Average / Trapezoid	\top
Wetlands & Floodzone	Minimal If Any	Minimal If Any		Minimal If Any		Fully AE Zone	10
Terrain & Topography	Generally Level	Generally Level		Level to Sloping		Generally Level	
Frontage & Access	1 CC / 125' FF (147' per Ac)	2 CC / 201' FF (127' per Ac)	-5%	1 CC / 172' FF x 302'FF (406' per Ac)	-5%	3 CC / 413' FF (215' per Ac)	-5
Available Municipal Utilities	All Typical	All Typical		All Typical	\Box	All Typical	Т
Easements	Shared ROW, DROW	None Known	-10%	None Known	-10%	Known Known	-10
Highest and Best Use	Commercial Development	Medical Offices		Fast Food Restaurant		129 Apartments	
Approvals	Approved	Approved		Approved		Approved	T
Other						Demolition of Structures	33.
			-10%		-15%		33
Average Adjustment	\$19.96	Sale Price per Sq.Ft.	\$19.99	Sale Price per Sq.Ft.	\$19.52	Sale Price per Sq.Ft.	\$20
Weighted Adjustment	100%	Weighted Percentage	40%	Weighted Percentage	30%	Weighted Percentage	30
Adjusted Per Sa.Ft.	\$19.97	Adjusted Per So.Ft.	\$8.00	Adjusted Per So.Ft.	\$5.85	Adjusted Per So.Ft.	\$6

After adjusting for Transactional, Locational and Physical characteristics, the Appraiser concluded that the fair market value of the subject land was \$20.00/sf, or 37,150 sq. ft. x \$20.00 PSF = \$743,000,

<u>Before – Sales Comparison Approach</u>: Based on the sales comparison approach, the appraiser considered three sales of similar buildings as follows:

_	Problems	Improved Sale Comparable	. II.s	Improved Sale Comparable	/c	Immunal Sala Co	ш
_	Subject	improved Sale Comparable	77	improved Sale Comparable	7.7	Improved Sale Comparable	m0
BEFORE	330 Boston Post Road	297 Boston Post Road	207 Boston Bost Road		1590 Boston Post Road		
Land & Improvements	Orange	Orange		Milford		330 Boston Post Road Orange	
						_	
Sale Price	Not Applicable	\$6,800,000		\$2,050,000		\$1,550,000	
Unadjusted Sale Price per Sq.Ft.	Not Applicable	\$267.30		\$268.78		\$215.28	
n . nit. o . t	5 % 1	n e: 1	_	7 0 1		m et 1	
Property Rights Conveyed Financing	Fee Simple Not Applicable	Fee Simple Conventional		Fee Simple Conventional		Fee Simple Cash	-
Financing Conditions of Sale	Not Applicable	None Known		None Known		None Known	_
Expenditure After Sale	Not Applicable Not Applicable	None Known	_	None Known None Known		None Known	-
Sale Date / Market Conditions	Effective Date: 7/1/2024	4/27/2022 (26 Months)	13.0%	6/29/2023 (12 Months)	6.0%	1/29/2024 (5 Months)	2.5%
Sale Date / Market Conditions	Effective Date: 1/1/2024	4/21/2022 (26 Months)	13.0%	0/29/2023 (12 Months)	0.0%	1/29/2024 (5 Months)	2.5%
		Sale Price per Sq.Ft.	\$302.05	Sale Price per Sq.Ft.	\$284 91	Sale Price per Sq.Ft.	\$220.6
		out rice per oqre.	4542.05	out The per oq 1	0201.51	out The per oque.	0220.0
Site							
Location	Good / Comm Corridor	Good / Comm Corridor		Good / Comm Corridor		Good / Comm Corridor	
Acreage	0.8528 Acre	2.5875 Acres		0.82 Acre		0.8528 Acre	
Land-to-Building Ratio	5.160 : 1	4.431 : 1		4.683 : 1		5.160 : 1	
Zoning	Commercial (C-1)	Local Shopping Center (LSC)		Commercial (CDD-5)		Commercial (C-1)	
Site Utility & Orientation	Average / Trapezoid	Average / Irregular		Good / Corner, Trapezoid	-5%	Average / Trapezoid	
Wetlands & Floodzone	Minimal If Any	Minimal If Any		Minimal If Any		Minimal If Any	
Terrain & Topography	Generally Level	Generally Level		Generally Level		Generally Level	
Frontage & Access	1 CC / 125' FF (147' per Ac)	2 CC / 402' FF (155' per Ac)	-5%	3CC / 200'FF x 287'FF (594' per Ac)	-10%	1 CC / 125' FF (147' per Ac)	
Available Municipal Utilities	All Typical	All Typical		All Typical		All Typical	
Easements	Shared Access, DROW	Shared Access	-5%	None Apparent	-10%	Shared ROW, DROW	
Improvements							
Current Use	Retail / Office - 2 Units	Shopping Center - 10 Units		Retail - 2 Units, Detached		Retail / Office - 2 Units	
Functional Utility, Style & Design	One-Story Commercial	One-Story Commercial		One-Story Commercial		One-Story Commercial	
Quality of Construction	Good	Good		Good, Inferior	5%	Good	
Age	2000	1999		1950 & 1999		2000	
Square Footage (SqFt GLA)	7,200 Sq.Ft.	25,440 Sq.Ft.	-15%	7,627 Sq.Ft.		7,200 Sq.Ft.	
Condition	Good	Good		Good		Good	
Basement	Not Applicable	Not Applicable		Full 2,667 Sq.Ft.	-5%	Not Applicable	-
Heating & Cooling	Sep. HVAC	Sep. HVAC		Sep. HVAC		Sep. HVAC	-
Amenities							
		1					
			-25%		-25%		0%
	\$220.29	Adjusted Per Sq.Ft.	\$226.54	Adjusted Per Sq.Ft.	\$213.68	Adjusted Per Sq.Ft.	\$220.6
Assessment Administration and	2770.73	Adjusted Per Sq.Pt.	\$220.54	Adjusted Per Sq.Pt.	\$213.08	Adjusted Per Sq.rt.	\$220.0
Average Adjustment				I			
Average Adjustment Weighted Adjustment	100%	Weighted Percentage	33%	Weighted Percentage	33%	Weighted Percentage	33%

After adjusting for Transactional, Locational and Physical characteristics, the Appraiser concluded that the fair market value of the subject building was \$220.25/sf, or 7,200 sq. ft. x \$220.25 PSF = \$1,585,800, or \$1,586,000 rounded.

<u>Before - Income Capitalization Approach</u>: The Appraiser analyzed six rentals of similar space in thr greater market area and concluded the following:

ECONOMIC RENT ANALYSIS

The appraiser has careful considered leasing activity in the regional market in the analysis of what economic rent is available to the subject property in current market conditions. Both closed and active leases were considered along the Boston Post Road corridor of Orange. The appraiser concludes with a market rental rate of \$19.50 per Square Foot on a Triple Net basis, with the tenant responsible for all utility expenses in addition to real estate taxes, fire and liability insurance, and other typical costs. The charges for real estate taxes, fire/liability insurance, etc. that are passed to tenants are estimated at an additional \$8.00 per square foot, and would otherwise equate to the rate of \$27.50 per square foot under modified gross terms.

After fully supporting market-based vacancy, operating expenses, and overall capitalization rate, the Appraiser summarized their valuation as follows:

Potential Leased Income	
Retail 2,400± Square Feet x \$ 19	9.50 per Square Foot = \$ 46,800
Medical Office 4,800± Square Feet x \$ 19	9.50 per Square Foot = \$93,600
	\$ 140,400
I W	
•	and Collection Loss (5%) = $\frac{$7,020}{}$
E	Effective Gross Income = $$133,380$
Less: Expenses	
Accounting & Legal Fees	\$ 3,000
Property Management (4%) \$ 5,335
Reserves & Replacements (5%) \$ 6,669
•	\$ 15,004
1	Total Accrued Expenses = \$15,004
T.	Net Operating Income = \$ 118,376

Conclusion

An overall Capitalization Rate was developed under the market conditions as of the retrospective **Effective Date**, July 1, 2024. After careful consideration, it is the opinion of the appraiser that the Capitalization Rate utilized within this report is 7.25% for the subject property. A capitalization rate in the upper range was utilized and justified, as a lower yield would be expected on the highest class, institutional-quality properties with full occupancies and strong credit tenants paying rent rates that are at or above the current effective economic rent for comparable commercial space.

Therefore:	Net Income	÷	Capitalization Rate	=	
	\$ 118,376	÷	7.25%	=	\$ 1,632,772
			Or. Sa	v	\$ 1.633.000 (rounded)

Before – Value Conclusion

The value opinion of the subject property in the "Before" condition is outlined as follows:

Value via Cost Approach Not Applicable

Value via Sales Comparison Approach

As Vacant (Land Only) \$ 743,000 As Improved (Land with Improvements) \$ 1,586,000

Value via Income Capitalization Approach

As Improved (Land with Improvements) \$ 1,633,000

Reconciled Value: \$1,610,000

Taking Description:

DOT acquired the following:

The Temporary Construction Easement encompasses two separate areas that area adjacent to a drainage right of way, totaling 5,342± square feet, and allows for general construction activities facilitating the emergency repair to the subsurface culvert.

The Temporary Access Easement also encompasses two separate areas that are used as on-site travel lands, but total $3,230\pm$ square feet, and are to be used for construction access purposes only. The easements were initially taken as part of this Emergency Declaration beginning July 2024 and completed on November 24, 2024, indicating a project term length of 5 months total.

During The Acquisition

The construction activity provides for an emergency repair to a subsurface culvert carrying Silver Brook, which bisects the rear of the property and diminishes utility of the rear parking lot. The temporary construction easement areas diminish the number of on-site parking spaces available during the term of the project, and

there is increased use of onsite travel lanes by construction personnel and equipment that encompass the temporary access easement areas. During the construction project, on-site parking utility is reduced to 19 spaces, being the 10 spaces untouched along the frontage and 9 spaces in the rear parking lot (5 of which are occupied by the medical trailer pad area). The State's project is for five months total, beginning July 2024 through November 2024.

July 2024 through November 2024.





View of Temporary Construction Easement 2

View of Temporary Construction Easement 1

At the completion of construction the temporary construction easement was restored by the removal of all appurtenances and by grading and seeding any disturbed areas of naturally occurring vegetation. Said easement was extinguished upon completion of the project by the State.

View of restored land



After Valuation

3,230

After Land Valuation: It is the appraiser's opinion that the subject's land value of \$20.00 per Square Foot remains unchanged from the "Before" condition, as there is no permanent impact to the site. As such, the land valuation in the "After" condition remains as follows:

 $37,150 \pm \text{ Square Feet x } 20.00 \text{ per Square Foot} = \$ 743,000$

The valuation of the temporary access and construction easements are as follows:

Temporary Access Easements 3,230± Square Feet x \$20.00 per Sq.Ft. x 1.00% per Month x 5 Months = \$

Temporary Construction Easements

5,342± Square Feet x \$20.00 per Sq.Ft. x 1.25% per Month x 5 Months = \$6,678 Total \$9,908 Or, Say \$9,900

After Improvements Valuation:

Sales Comparison Approach:

It is the appraiser's opinion that the subject's as-improved value of \$220.25 per Square Foot remains unchanged from the "Before" condition, as there is no permanent impact to the site and/or improvements. As such, the as improved valuation in the "After" condition remains as follows:

 $7,200\pm$ Square Feet x \$ 220.25 per Square Foot = \$ 1,585,800 or \$1,58600 (Rounded)

Income Comparison Approach:

It is the appraiser's opinion that the subject's net operating income and relevant risk parameters remains unchanged from the "Before" condition, as there is no permanent impact to the site and/or improvements. As such, the as improved valuation in the "After" condition remains as follows:

Net Income \div Capitalization Rate = \$118,376 \div 7.25% = \$1,632,772 Or, \$1,633,000 (rounded)

After – Value Conclusion

Value via Cost Approach	Not Applicable
Value via Sales Comparison Approach As Vacant (Land Only)	\$ 743,000
As Improved (Land with Improvements)	\$ 1,586,000
Value via Income Capitalization Approach	h
As Improved (Land with Improvements)	\$ 1,633,000
Reconciled Value:	\$1,610,000

Final Value:

Permanent Damages "Before" Value

"Before" Value \$ 1,610,000 "After" Value \$ 1,610,000

Total Permanent Damages \$ 0

Valuation of Damages to the Remainder

While there is no permanent impact, the temporary loss of parking utility during the project's term results with damages to the remainder on a temporary basis. There is a total of 42 parking spaces, of which 14 spaces lie fully or partially within an existing drainage right of way, with the lost utility of these spaces not compensable. During the project, there are 19 parking spaces remaining available on-site (which includes the utility of the medical trailer pad area, consisting of 5 parking spaces, which remain unrestricted during the project). The appraiser notes a parking space was temporarily lost due to a repositioned trash dumpster, with the impact of the lost utility included with this valuation.

As such, the total number of compensable parking spaces that are impacted by the state's project is quantified at 9 vehicle spaces (42 - 19 - 14 = 9), which equates to $21.4\pm\%$ of the total number of parking spaces on-site. The construction activity also disrupts the tenancy and customer activity, with increased usage of driveway access. If permanent, it is the appraiser's

opinion that damages to the remainder would be at the rate of 30%. As such, via this report the appraiser has estimated the following:

\$ 1,610,000 As–Improved Value Before x 30% Damages, If Permanent = \$ 483,000

\$ 483,000 x (5 Months Occupied ÷ 84 Months Held) = \$ 28,750 Or, Say \$ 28,800

(Rounded)

Total Temporary Damages to the Remainder \$28,800

Temporary Construction and Access Easements\$ 9,900Temporary Damages to the Remainder\$ 28,800Total Temporary Damages\$ 38,700

It is the opinion of the appraiser that the Total Damages / Payment due to the property owner, as a result of the State's proposed acquisition, totals \$38,700.

RECOMMENDATION: Board **APPROVAL** of damages in the amount of \$38,700 is recommended for the following reasons:

- 1. The acquisition complies with Section 13a-73(h) of the CGS which governs the acquisition of property by the commissioner of transportation required for Emergency Declaration Emergency Repair.
- 2. The acquisition value is supported by the DOT retrospective appraisal.

PRB # 25-045

Transaction/Contract Type: RE – Legislative Conveyance

Origin/Client: DOT/DOT DOT Project #: 161-000-92A

Grantee: Hoffman Properties, LLC
Property: Wilton, Danbury Road (647)

Project Purpose: Conveyance of 3.15 acres for use as Landscaping Business

Item Purpose: Quit Claim Deed

RELEASE PRICE: \$1,490,000 (+ \$1,000 Administrative Fee)

Project Background

At its meeting held on February 3, 2014 the State Properties Review Board, under PRB #14-023, voted to approve a 5-year Lease Agreement to provide continued use of 2.243 acres and 4,000 SF masonry garage located at 647 Danbury Road, Wilton to Hoffman Landscapes, Inc., for \$3,300/month, through 3-31-2018, with two additional five-year options.

Also, at its meeting held on October 11, 2012 the State Properties Review Board, under PRB #12-244, voted to approve a Lease of 39,836 SF of vacant commercial land located within the Route 7 Corridor, adjacent to 647 Danbury Road, Wilton. The property was leased to Hoffman Landscapes, Inc. for parking of motor vehicles and storage of materials used for a landscape business for \$2,100/month, through 12-31-2016, with two additional five-year options.

Then, under PRB #22-053, the Board approved a Quit Claim Deed conveying approximately 3.15 acres of land to the Town of Wilton pursuant to Section 1 of Special Act 21-29. The conveyance fee was \$0, plus a \$1,000 administrative fee.

That legislative conveyance required the following:

- 1. Section 1 of Special Act 21-29 stipulates the conveyance of approximately 3.15 acres of land to the Town of Wilton at a cost equal to the administrative cost of the conveyance.
- 2. Section 1 (b) (1)(2)(3) requires the Parcel be utilized, sold or leased, respectively, for a landscaping business, or ownership of the Parcel reverts to the State.
- 3. Section 1(b) states that any sale of the Parcel shall be at fair market value, determined by the average of the appraisals of two independent Appraisers selected by the Commissioner. Any proceeds from the conveyance shall be transferred to the State Treasurer for deposit into the Special Transportation Fund.

DOT informs the Board:

Prior to this Special Act, there was Special Act No. 21-29 which was to convey this parcel to the Town of Wilton. The file was sent to petition, however, the deed was never fully executed as a revision was required to include the masonry garage. The petition was never amended as the Special act was repealed.

Under this Proposal (PRB #25-045) DOT has now submitted this Quit Claim Deed conveying approximately 3.15 acres of land to Hoffman Properties, LLC pursuant to Section 1 of Special Act 24-29. The price, as established by the legislation, is the average of two appraisals, or \$1,490,000, plus a \$1,000 administrative fee. Section 2 of this act repealed Special Act No. 21-29.

Section 1 of Special Act 24-29 states:

Section 1. (*Effective from passage*) (a) Notwithstanding any provision of the general statutes, the Commissioner of Transportation shall convey to Hoffman Properties, LLC, a parcel of land located in the town of Wilton, at a cost equal to the fair market value of the property, as determined by the average of the appraisals of two independent appraisers selected by the commissioner, plus the administrative costs of making such conveyance. Said parcel of land has an area of approximately 3.15 acres and is identified as the parcel shown as "RELEASE AREA" on a map entitled "Compilation Plan, Town of Wilton, Map Showing Land Released to _____ by the State of Connecticut Department of Transportation, Danbury Road (U.S. Route 7), Scale 1"=40', October 2019, Mark D. Rolfe, P.E., Chief Engineer-Bureau of Engineering and Construction". The conveyance shall be subject to the approval of the State Properties Review Board.

The property to be conveyed is a service garage building with $4,000\pm$ square feet on $3.15\pm$ acres of GB zoned land. The current service garage use is a legal conforming use.

DOT obtained two appraisals, one from DOT Appraiser Jonathan P. Kloss and independent Appraiser Barbara J. Pape.

The DOT appraisal, as of July 17, 2024, concluded the highest and best use as improved is continued use as a service garage.

Land Valuation-Kloss

Based on the sales comparison approach, the Appraiser utilized three sales of land in Wilton, Danbury and Brookfield that sold in 2021-2023.

				LAND SALES			
			LAND	SALES ADJUSTMENT GI	RID		
ITEM Unadjusted Sale Price	SUBJECT 647 651 Danbury Road Wilton N/A	Darbury Read 14 Darbury Road Lot 3 Mill Plain Road Wilton Wilton Danbury		Lot 3 Mill Plain Read Danbury		COMPARABLE #3 128 Federal Read Brookfield \$1,175,000	
Unadjusted Sale Price Per Acre	N/A	\$863,820.00		\$397,321.00		\$638,587.00	
ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+/- ADJ.	DESCRIPTION	+/- ADJ.	DESCRIPTION	+/- ADJ.
PROPERTY RIGHTS CONVEYED	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
FINANCING		None Noted		Conventional Mortgage		Construction Mortgage	
CONDITIONS OF SALE		Transfer Act Fee	-8%				
EXPENDITURE AFTER SALE							
MARKET CONDITIONS	7/15/2024	6/25/2021		11/1/2022		8/10/2023	
ADJUSTED SALE PRICE			\$794,714.40		\$397,321.00		\$638,587.00
LOCATION	Below Average	Average	-15%	Average	-10%	Average	-10%
SIZE/SHAPE	3.15± acres/Irregular	4.28± acres/Rectangular	-10%	3.36± acres/irregular		1.83± acres/Rectangular	-5%
ACCESS/FRONTAGE	Average/217.40	Average/388± ft	-5%	Average/267.35± ft, 293.36± ft	-5%	Average/370± ft	-5%
TOPOGRAPHY	Sloping in Rear	Fairly Level	-15%	Sloping in Rear		Fairly Level	-15%
ZONE	GB (Commercial)	DE-5 (Industrial/Multi Family)	5%	CA-80 (Commercial)	10%	C-I (Commercial)	10%
WETLANDS/FLOODZONE	None Noted	Some Flood Zone Impact	5%	None Noted		Some Wetlands	5%
SITE UTILITY	Below Average	Average	-5%	Average	-5%	Average	-5%
AVERAGE DAILY TRAFFIC	17,100	18,500		13,800/3,200	5%	17,300	
ENCUMBRANCES	None Noted	None Noted		Drainage Easement	5%	Drainage Easement	5%
HIGHEST AND BEST USE	Commercial Development	Industrial/Multi Family Development		Commercial Development		Commercial development	
OTHER CONDITIONS	N/A	N/A		N/A		Approved Retail/Restaurant	-10%
TOTAL ADJUSTMENT			-40%		0%		-30%
ADJUSTED SALE PRICE			\$476,828.64		\$397,321.00		\$447,010.90

After adjusting for transactional, locational and physical characteristics the appraiser concluded the fair market value of the subject land was $430,000/\text{acre} \times 3.15 \pm \text{acres} = 1,354,500$, rounded to 1,350,000.

Building Valuation-Kloss

Based on the sales comparison approach, the Appraiser utilized three sales of similar improved properties in Ridgefield, Stratford that sold in 2022-2023.

		IMPRO	VED SALI	es			
		SUMMARY	OF ADJUSTM	1ENTS			
ITEM	SUBJECT COMPARABLE#1 647 051 Dambury Road 65 Ethan Allen Highway Wilton Ridgefield		COMPARABLE #2 1490 Stratford Avenue Stratford		COMPARABLE 43 290 Post Road & 215 Longview Avenue Fairfield		
Unadjusted Sale Price	N/A	\$1,625,000		\$1,000,000		\$1,365,000	
Unadjusted Sale Price Per SF	N/A	\$314.56		\$290.70		\$267.86	
ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+⊱ ADJ.	DESCRIPTION	+/- ADJ,	DESCRIPTION	+/- ADJ.
PROPERTY RIGHTS CONVEYED	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
FINANCING		None Noted		None Noted		Typical Mortgage	
CONDITIONS OF SALE	-						
ENPENDITURE AFTER SALE	-						
MARKET CONDITIONS	7/15/2024	11/30/2023		7/21/2023		6/7 & 6/8/2022	
ADJUSTED SALE PRICE			\$314.56		\$290.70		\$267.86
LOCATION	Below Average	Similar		Below Average		Similar	
LOT SIZE/SHAPE	3.15± Acres/Irregular	0.82± Acres/Irregular	10%	0.30± acres/Rectangular	15%	0.28± acres/Rectangular	15%
ACCESS/FRONTAGE	Average/217.40+ ft	Rear Lot/None	15%	Average/221.98+ ft		Average/100+ ft	10%
BUILDING SIZE	4,000 Square Feet	5,166 Square Feet	5%	3,440 Square Feet	-5%	5,096 Square Feet	5%
ZONE	GB (Commercial)	B1 (Commercial)		MA (Industrial)	5%	DCD (Commercial)	
WEILANDS/TOPOGRAPHY	None/Sloping	None/Fairly Level	-15%	None/Fairly Level	-15%	None/Fairly Level	-15%
AGE/ CONDITION	1953/Average	2001/Average		1973/ Average		1967/Average	
AVERAGE DAILY TRAFFIC	17,100	18,500		6,000	10%	10,500	5%
ENCUMBRANCES	None Noted	None Noted		None Noted		None Noted	
HIGHEST AND BEST USE	Current Commercial Use	Current Commercial Use		Current Commercial Use		Current Commercial Use	
OTHER CONDITIONS	N/A	N/A		N/A		N/A	
TOTAL ADJUSTMENT		•	15%		10%		20%
ADJUSTED SALE PRICE			\$361.74		\$319.77		\$321.43

After adjusting for transactional, locational and physical characteristics the appraiser concluded the fair market value of the subject land was \$330/sq. ft. x $4,000\pm$ square feet = \$1,320,000.

Value Conclusion-Kloss

Land Value:	\$1,350,000
As Improved Value:	\$1,320,000
Release Value:	\$1,350,000

The Pape appraisal, as of June 25, 2024, concluded the highest and best use as improved is continuation of the existing use for the remaining economic life of the improvements.

Land Valuation-Pape

Based on the sales comparison approach, the Appraiser utilized four sales of land in Wilton that sold in 2022-2023, based on the conclusion that the site had 2.03 usable acres (88,427 sf).

Address Of Sale		141 Danbury Rd	L	378 Danisury Rd		380 Dambury Rd		843-785 Danbury Ro	
		Wilton		Wilton		Wilton		Wilton	
Sale Date:	25-Jun-24	01-Jul-21		10-May-22		17-Jan-23		04-May-22	
Age Of Sale/Mo.:		35		25		17		25	
Acres	3.1500	4.28		0.6920		0.5180		18.3450	
Sale Price	Price/Acre	\$3,700,000		\$1,075,000		\$1,600,000		\$1,300,000	
GBA/SF:		\$78,66	\$3,700,000	\$188.60	\$1,075,000	\$615.38	\$1,600,000	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$1,300,00
Financial Indicators	Per Acre	\$864,486		\$1,553,468		\$3,088,803		\$70,864	- ,,
	Per SF Land	\$19.85	\$19.85	\$35.66	\$35,66	\$70,91	\$70,91	\$1,63	\$1,63
	Per FF	\$9,908,68		Rear	-	\$10,596.03		\$763.96	42,00
Adjustments	Description	Description -	+/-Adj	Description	+/-Adi	Description -			/-Adi
Property Rights		Fee Simple		Fee Simple		Fee Simple		Fee Simple	
Financing Terms		Typical	***************************************	Typical		Typica!		Typical	
Cond of Sale		Typical		Neighbor	(\$3.57)	Neighbor	(\$7.09)	Typical	
Expenditures After Sale		Typical		Typical		Typical		Typical	
Date of Sale		Typical		Typical		Typical		Typica!	
(Markt. Cond)		Similar	\$0.00	Similar	\$0.00	Similar	\$0.00	Similar	\$0.00
Adj. Sale Price	A. 540 18.	0.00%	+ \$19.85***	SPEC SERVICES	∯-\$32:10 <i>≈</i> °	T MATERIAL .	> \$63.82×	电相对电话系	\$163
Location:		Superior	(\$5.00)	Sup/Inf	\$2.50	Superior	(\$2,50)	Inferior	\$5.00
Access/Exposure		Similar	142.000	Inferior	\$5,00	Superior	(02.50)	Similar	\$3.00
Zoning	GB	DE 5	\$5,00	GB	93,00	GB		R-1	\$10.00
Size	3,1500	4.2B	42.00	0.6920	(\$20.00)	0.5180	(\$25,00)	18.35	\$15.00
Subtotal;	2.03		\$19.85	0,0000	\$19.60	0.3200	536.32	10.33	\$31.63
Physical Attributes:			· · · · · · · · · · · · · · · · · · ·		723.00		450.52		331.03
Wetlands		Inferior	\$10.00	Inferior	\$2.50	Similar		inferior	\$5.00
Rock/Signes	Mtn.	Superior	(\$5,00)	Superior	(\$5.00)	Superior	(\$5,00)	Similar	\$5.00
Shape/Elevation		Superior	(\$2.50)	Superior	(\$2.50)	Superior	(\$2.50)	Similar	
Frontage/Access	217,40	373.41	(\$5,00)	10' row	\$15.00	151.00	(\$2.30)	1701.65	(\$20.00)
Utilities	ETW	ETWSG	(\$10.00)	ETWSG	(\$10.00)	ETWSG	(\$10,00)	ETW	(\$20.00)
Easement/Economic		Similar	(020.00)	Environmental	\$2.50	Environmental	\$2.50	Similar	
mprovements		TBDemo	\$10,00	ТВОето	(\$5.00)	TBDemo	(\$5.00)	TBDemo	
Highest & Best Use		173 apts	+,00	Parking	(42.00)	Parking	(95.00)	Animal Care	
Size Adi Price:	88,426	186,437	\$17,35	744,721	\$17,10	710,823	\$16,32	724,264	44.5.64
Value Indicators:		200,407	421,23	144,722	317,30	710,825	\$10,52	724,264	\$16.63
Adjusted Sales Price:			\$17.35		\$17,10		\$16.32		\$16.63
	% Overall Adj.;		12.60%		-52.06%		-76,99%	-	
Adl. Per Acre:			\$755,586		\$744,721				922.05%
			4133,500		4177,121		\$710,823		\$724,264
The grids presented here	in are prepared	with IBM Lotus 9.3	software, Inher	ent in Lotus progra	ns are limited	ounding in			
calculation but strong ro	anding in prese	ntation, As a reusit	ome rounding	rrors may appear t	hat do not infi	ence value.			

After adjusting for transactional, locational and physical characteristics the appraiser concluded the fair market value of the subject land was \$733,986/acre (\$16.85/sf), x 2.03 acres \$1,489,992, or \$1,490,000. The Appraiser then considered the \$1,490,000 value / $3.15\pm$ acres = \$473,000/acre (rounded).

Building Valuation-Pape

Based on the sales comparison approach, the Appraiser utilized four sales of similar improved properties in nearby Norwalk that sold in 2022-2024. The Appraiser considered building area at 4,960 sf reflective of a 960 sf office building (trailers on wheels).

PROPERTY OF THE PROPERTY OF TH		MERCHANISM SERVICE	RECORDED AND THE PARK	OF SOCIETY SECTION ASSESSMENT	e Authibididenos ()	THE REAL PROPERTY.	and the same of the same of		
Comparable No.		1		2		3		4	
Address Of Sale	Subject	3 Ratchford Pl		18 & 25 Lois St		39 Ft. Point St		1 Van Zant St	
Town		Norwalk		Norwalk		Norwalk		Norwalk	
Sale Date:	25-Jun-24	11-Mar-24		21-May-24		27-May-22		05-Sep-23	
Age Of Sale/Mo.:		3		1		25		9	
GBA/SF:	4,960	14.404		8,926		4,800		2,205	
Finencial Attributes:		\$2,225,000		\$2,150,000					
Price/PriceSE		\$154.47	\$154.47	_\$241	\$240.87	\$1,175,000	\$244,79	\$950,000	\$430.84
Property Rights		Leased Fee		Fee Simple		Fee simple		Fee simple	<u> </u>
Price/Acre		\$2,816,456		\$4,056,604		\$4,895,833		\$3,653,846	
Financing Terms		Typical		Typical		Typical		Typical	
Expenditures After Sale			\$0.00		\$0.00		\$0.00		\$0.00
Date of Sale				i — — —					
(Markt, Cond)			\$0.00		\$0.00		\$0.00		\$0.00
Subtotal	. 3		\$154.47		\$240.87	8.1 1.142.2	\$244.79		\$430.84
Locational Attributes									
Location		Inf/Sup	\$15.00	Inferior	\$15.00	Inferior	\$15.00	Inferior	\$15.00
Visibility/Exp./Access		Inferior	\$10.00	Inferior	\$10.00	Inferior	\$10.00	Similar	
Utilities	ETW	ETSWG	(\$10.00)	ETSWG	(\$10.00)	ETWSG	(\$10.00)	ETWSG	(\$10.00)
Zoning	GB	G8/R1		B2		11		u	
Subtotal:			\$169.47	1	\$255.87		\$259.79		\$435.84
Physical Attributes:	137,473								
Land Area/Usable	88,425	34,412	1	23,087		10,454		11,500	
L/B Ratio	17.83	2.39	\$25.00	2.59	\$25.00	2.18	\$25,00	5.22	\$10.00
Bldg Size	4,960	14,404		8,926		4,800		2,205	
HABU	Serv. Gar/Off	Serv. Gar/Off		Food man /Uphois		Ware/Off		Contr. Off	
Quality & Condition		Inferior	\$25.00	Similar		Inferior	\$15.00	Similar	
Site/On-Site Pkg.		Inferior	\$25.00	Inferior	\$25.00	Inferior	\$25.00	Inferior	\$20.00
Age/Func. Ut.	1953/2000	1946	\$25,00	1969-1980	\$20.00	1954		2003	(\$35.00)
Curb Appeal		Similar		Similar		Similar		Similar	<u> </u>
Basement/Gar/Sheds		Similar		Similar		Similar		Similar	
Economic Attributes		Inferior	\$25.00	Similar		Similar		Similar	1
Bldg Size/SF: Size Adj.	4,960	14,404	\$25.00	8,926	\$15.00	4,800		2,205	(\$50.00)
Soe Arij Price:	100 market		\$319.47	25 (8) 8 25 35 45	\$340.87	te la coloni	\$324.79	Superior September	.S380.84
Value Indicators:			1						
Adjusted Price:	i	1	\$319.47		\$340.87	T	\$324.79		\$380.84

After adjusting for transactional, locational and physical characteristics the appraiser concluded the fair market value of the subject land was \$328.60/sq. ft. x $4,960\pm$ square feet = \$1,629,856, rounded to \$1,630,000.

Building Valuation-Pape

The Appraiser also considered an income capitalization approach combining an income stream to the service garage and an income stream to the additional land and concluded a value of \$1,630,000.

Stabilized Operating States		marin a was commenced.		American American (1994)
Revenue	Market Rent	Size/SF	Annual	Monthly
Buildings/Market Rent	\$19.00	4,960 SF	\$94,240	\$7,853
Land/Market Rent			\$32,000	\$2,667
Op Exp Reimbursement	DESCRIPTION OF THE PROPERTY OF	AND CANADA STREET	\$97.139	- <u>\$8,095</u>
Gross Potential Income			\$223,379	\$18,615
Vacancy & Credit Risk	2.00%		<u>(\$4,468)</u>	
Effective Income:			\$218,912	
	Signate Post	ling malager		
Operating Expenses	Per SF	Annually		As % of EFG
Real Estate Tax	2002 \$5.37 ₋₅₀₇₋₅	\$26,627	usa isadi. 1 70	12,21%
Utilities	\$9.94	\$49,312		22.60%
Insurance*	\$0.75	\$3,700	reaccing an equip	1.70%
Maintenance & Repairs	\$3.53	\$17,500		8.02%
Reserves	\$0.35	\$1,750		- 0.80%
Gen & Admin.	\$0.35	\$1,750		0.80%
Management	<u>\$0.88</u>	<u>54,363</u>		2.00%
Total Expenses	\$21.17	\$105,003	<u>(\$105,003)</u>	48.13%
Net Operating Income	随着我们		\$113,894	
Capitalization Rate:			7.00%	
Capitalized Value	Library and 45 a	eli (taé bost):	\$1,627,060	er liessraphie
Indicated Value, Rounded	: [\$1,623,000	
*R E Only	district baths	Established		经数据主任
Indicated Value/SF:			\$328.63/SF	

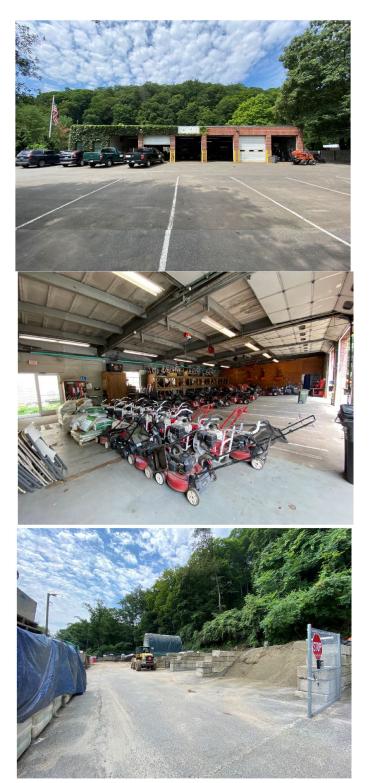
Value Conclusion-Pape

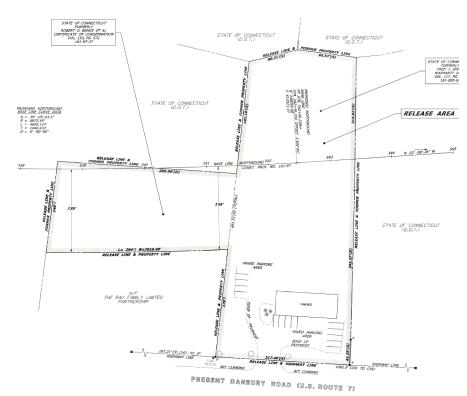
Equal weight was given to the sales and income analyses. We consider sales is typically weighed slightly heavier in concluding as it reflects the behavior of the most probable purchaser; the owner occupant.

Cost Approach	N/A
Underlying Land Value	\$1,490,000
Sales Comparison Approach	\$1,630,000
Income capitalization approach	\$1,630,000
Value Estimate	\$1,630,000

Legislation requires the conveyance at the average of two appraisals, as follows:

	Value
Kloss	\$1,350,000
Pape	\$1,630,000
Total	\$2,980,000
Average	\$1,490,000







For the State's source of title to the premises herein conveyed, reference is made to an acquisition by the State of Connecticut from Fred J. Smith, as contained in a Warranty Deed, dated January 1, 1966 and recorded in Volume 117 at Page 442 of the Wilton Land Records, and through Eminent Domain proceedings against Robert O. Banks et al, as evidenced by a Certificate of Condemnation recorded on April 2, 1971 in Volume 153 at Page 572 of said Land Records.

The real property and masonry garage (as depicted on the map referenced herein) are being conveyed in an "AS IS," "WHERE IS" CONDITION, "WITH ALL FAULTS AND DEFECTS."

The State neither has made, nor hereby makes, any warranty or representation as to the condition or suitability of the above-described premises and masonry garage (including, but not limited to, any past, present or future environmental conditions or the availability or functionality of any heating, air conditioning, plumbing, electrical, sewage, drainage, water or other building, utility or like systems).

The above-described premises are conveyed subject to such rights and easements as may appear of record, and to any state of facts which an inspection of the premises may show.

RECOMMENDATION: Staff recommends approval of the Legislative Conveyance for the following reasons:

- 1. The Quit Claim deed is consistent with Section 1 of Special Act 24-19, signed by the Governor on June 5, 2024;
- 2. The conveyance requires the sale to Hoffman Properties, LLC be based on the average of two appraisals, by Appraisers selected by the Commissioner of DOT; and
- 3. The deed description is consistent with the map description.

RELEASE PRICE: \$0 (+ \$1,000 Administrative Fee)

At its meeting held on February 3, 2014 the State Properties Review Board, under PRB #14-023, voted to approve a 5-year Lease Agreement to provide continued use of 2.243 acres and 4,000 SF masonry garage located at 647 Danbury Road, Wilton to Hoffman Landscapes, Inc., for \$3,300/month, through 3-31-2018, with two additional five-year options.

Also, at its meeting held on October 11, 2012 the State Properties Review Board, under PRB #12-244, voted to approve a Lease of 39,836 SF of vacant commercial land located within the Route 7 Corridor, adjacent to 647 Danbury Road, Wilton. The property was leased to Hoffman Landscapes, Inc. for parking of motor vehicles and storage of materials used for a landscape business for \$2,100/month, through 12-31-2016, with two additional five-year options.

Under this Proposal (PRB #22-053) DOT has now submitted this Quit Claim Deed conveying approximately 3.15 acres of land to the Town of Wilton pursuant to Section 1 of Special Act 21-29.

A summary of the conveyance is as follows:

- 1. Section 1 of Special Act 21-29 stipulates the conveyance of approximately 3.15 acres of land to the Town of Wilton at a cost equal to the administrative cost of the conveyance.
- 2. Section 1 (b) (1)(2)(3) requires the Parcel be utilized, sold or leased, respectively, for a landscaping business, or ownership of the Parcel reverts to the State.
- 3. Section 1(b) states that any sale of the Parcel shall be at fair market value, determined by the average of the appraisals of two independent Appraisers selected by the Commissioner. Any

proceeds from the conveyance shall be transferred to the State Treasurer for deposit into the Special Transportation Fund.





The Special Act Language is as follows:

Special Act No. 21-29

AN ACT CONCERNING THE CONVEYANCE OF A PARCEL OF STATE LAND IN THE TOWN OF WILTON.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

Section 1. (Effective from passage) (a) Notwithstanding any provision of the general statutes, the Commissioner of Transportation shall convey to the town of Wilton a parcel of land located in the town of Wilton, at a cost equal to the administrative costs of making such conveyance. Said parcel of land has an area of approximately 3.15 acres and is identified as the parcel shown as "RELEASE AREA" on a map entitled "Compilation Plan, Town of Wilton, Map Showing Land Released to _____ by the State of Connecticut Department of Transportation, Danbury Road (U.S. Route 7), scale 1"=40', October 2019, Mark D. Rolfe, P.E., Chief Engineer-Bureau of Engineering and Construction". The conveyance shall be subject to the approval of the State Properties Review Board.

- (b) The town of Wilton shall use said parcel of land for purposes of a landscaping business. If the town:
 - (1) Does not use said parcel for said purposes;
 - (2) Does not retain ownership of all of said parcel, other than a sale for said purposes; or
 - (3) Leases all or any portion of said parcel, other than a lease for said purposes,

the parcel shall revert to the state of Connecticut. Any sale of said parcel shall be at a cost equal to the fair market value of the property, as determined by the average of the appraisals of two independent appraisers selected by the Commissioner of Transportation. Any funds received by the town from a sale of said parcel in accordance with this section shall be transferred to the State Treasurer for deposit in the Special Transportation Fund.

(c) The State Properties Review Board shall complete its review of the conveyance of said parcel of land not later than thirty days after it receives a proposed agreement from the Department of Transportation. The land shall remain under the care and control of said department until a conveyance is made in accordance with the provisions of this section. The State Treasurer shall execute and deliver any deed or instrument necessary for a conveyance under this section, which deed or instrument shall include provisions to carry out the purposes of subsection (b) of this section. The Commissioner of Transportation shall have the sole responsibility for all other incidents of such conveyance.

Approved July 13, 2021

RECOMMENDATION: Staff recommends approval of the Legislative Conveyance for the following reasons:

- 4. The Quit Claim deed is consistent with Section 1 of Special Act 21-29, signed by the Governor on July 13, 2021;
- 5. The conveyance requires the Town to retain, lease or sell the land for a landscaping business:
- 6. The conveyance requires any sale by the Town to be based on the average of two appraisals, by Appraisers selected by the Commissioner of DOT;
- 7. Any funds received by the town from a sale of said parcel shall be transferred to the State Treasurer for deposit in the Special Transportation Fund; and
- 8. The deed description is consistent with the map description.

SUBJECT: PRB #14-023 DOT Lease Agreement to provide continued use of 2.243 acres and 4,000 SF masonry garage located at 647 Danbury Road, Wilton. Second Party: Hoffman Landscapes, Inc. Rent: \$3,300/month

Background: The initial lease of this former DOT Wilton highway maintenance garage was in 1997 as the result of a public bid process. The Lessee was Right Source, Inc. acting by John R. Hoffman (PRB #97-576) and the premises were used for a tech industry and a landscaping business. Subsequently, Hoffman Landscapes, Inc. leased the entire property, and also leases an adjacent 0.9 acres from the DOT (\$2,100/month - PRB #12-244).

Leased Premises: The 2.243 acre site has 217.40 feet of frontage on the west side of Route 7, Danbury Road. The lot is rectangular, with a depth of approximately 500 feet. The usable area is about 1.28 acres. The balance is steep slope/ledge. The garage is a one-story brick building of approximately 4,000 SF of which 2,800 SF is an unheated 5 bay garage; the remaining 1200 SF is utility room, bathroom, office and break room. The appraisal report describes the roof as leading and being covered with tarps held down by sand bags. The windows are cracked; the masonry is crumbling in some areas. The heating system is original (1953) and constantly in need of repairs; and the Lessee indicated that the septic system will need to be replaced in the near future. The table shows the lease terms.

ITEM	TERMS & CONDITIONS	
Lessee	Hoffman Landscapes, Inc.	
Lease Premises	4,000 SF masonry garage located on 2.243 acres at 647 Danbury Road,	
	Wilton	
Use	Operation of a landscaping business	
Lease Term	Initial term of 5 years, from 4/1/2013 to 3/31/2018	
Monthly Rent	\$3,300.00. All costs of taxes, utilities if any shall be paid by the Lessee	
Renewal Options	Two five-year renewals subject to a review and update of the rental fee	
Renewal Rate	To be determined at renewal	
Lease Termination	At any time, with or without cause, by either party, with 30 days notice	
Indemnification	Second Party indemnifies the State from and against any and all claims &	
	costs arising in connection with the lease.	
Insurance Summary	Commercial General Liability, including Contractual Liability Insurance;	
	and Automobile Liability: \$1,000,000 in any one accident; \$2,000,000 in	
	the aggregate.	
Other	The lease is subject to DOT Standard Highway Lease Specifications &	
	Covenants, dated January 15, 2013. Any repairs to or upgrading of the	
	premises are at the Lessee's expense and must receive the prior consent of	
	DOT.	

Rental Rate: DOT Appraisers DeLucco and Sass based the property's rental rate on rents and offerings for commercial buildings in the Wilton and Danbury. The data indicated a range between \$9.00/SF and \$11.50/SF of Gross Building Area. Based on \$10.00/SF of GBA, the rental rate for the subject is:

4,000 SF of GBA x 10.00/SF = \$40,000/year = \$3,300/month (rounded)

Recommendation: Board approval is recommended:

1. The commissioner of transportation has the authority under CGS §13a-80 to enter into lease agreements, subject to the approval of OPM (received 7/30/13) and the SPRB.

- 2. The rental rate/site value is based on comparable rentals of two commercial buildings in Wilton (also on Danbury Road) and one in Danbury.
- 3. Should DOT require this property for any reason, the lease can be terminated without cause with 30 days notice. The Parties agree that the premises are designated for transportation use under the provisions of the Federal Highway Act and that all other uses are temporary and subordinate thereto.



Leased area at 647 Danbury Road - former DOT garage on 2.24 acres, of which 1.28 acres is useable, the remainder is steep woods and ledge.



From PRB #12-244

PRB#12-244. DOT (Standard Highway) Lease Agreement for use of 39,836 SUBJECT: SF located within the Route 7 corridor, and adjacent to 647 Danbury Road, Wilton. Lessee: Hoffman Landscapes, Inc.

DOT proposes to lease 39,836 SF abutting 647 Danbury Road, Wilton to Hoffman Landscapes, Inc. ("Hoffman") for the purpose of parking motor vehicles and storage of materials used in its business. The parcel is described as a gravel and dirt area, with a grass buffer and some trees, with mostly level topography. Access is from 647 Danbury Road, also owned by DOT and occupied by Hoffman. This adjacent site is 2.24 acres, with a building that was formerly a DOT garage, leased since 1998 to High Technology Industries and used by its tenant, Hoffman (*PRB File #97-576*). Hoffman currently pays DOT a monthly rent of \$4,500.

Without benefit of a lease, Hoffman has been using the subject 39,836 SF parcel, and the purpose of this proposal is to receive payment for Hoffman's encroachment on the site. DOT granted a Temporary Right of Entry, November 2011.

Rental Rate: \$2,100/month - The site is located in the northern portion of Wilton, near the Ridgefield/Redding town boundaries. The rental rate is based on an appraisal that estimates market value of the lease parcel, rear land, at approximately \$350,000/acre (\$8.00/SF). The appraiser chose 8% as a rate of return to determine the annual rent. Contemporary real estate investor surveys indicate that 8% is a supportable rate of return for vacant land. ¹

Item	PRB #12-244		
Lessee	Hoffman Landscapes, Inc.		
Use	Parking and storage of materials used in landscape		
	business		
Land (Vacant)	39,836 SF (0.9 acres)		
Initial Term	5 years, commencing 1/1/2012.		
Rent	\$25,200 per annum; \$2,100 per month		
Renewal/Renewal Rent	Two 5-year renewals, with rental rate to be		
	established by appraisal		

 $^{^{\}rm 1}$ PwC Real Estate Investor Survey, 4Q2011; Urban Land Institute forecasts.

Signs, Structures	Require specific written permission from DOT	
Utilities & Maintenance	Lessee	
Real Estate Taxes	Lessee	
Cancellation	Either party may terminate giving 30 days notice	
Subletting & Assignment	Requires prior written approval of DOT.	
Indemnification/Insurance	Standard DOT lease provisions	

Recommendation - Approval is recommended.

- DOT has authority to lease any land and buildings owned by the state and obtained for or in connection with highway purposes which real property is not necessary for such purposes.
- The lease will resolve an encroachment issue. DOT must retain properties for possible future improvements to the Route 7 Corridor; therefore the lease agreement provides the tenant's use of the property, generating income for the state.
- The subject lease and adjacent lease rates are \$6,600/month (\$79,200/year), which rates are supported by a DOT appraisal completed by Anthony DeLucco.
- The Town of Wilton will benefit from additional property tax revenue.
- The lease can be terminated without cause with 30 days notice.





Existing leased area at 647 Danbury Road - former DOT garage on 2.24 acres. Tenant is Hoffman Landscapes, Inc.

(Of the 2.24 acre leased site, 1.28 acres is useable, the remainder is steep woods and ledge.)

5. ARCHITECT-ENGINEER - UNFINISHED BUSINESS

6. ARCHITECT-ENGINEER - NEW BUSINESS

7. OTHER BUSINESS

Chairman Josephy requested a motion to approve Board Fees reimbursement for Vice Chairman Berger, Mr. Coleman and Mr. Morin for attending the March 7th Government Administration and Elections Committee Public Hearing. Mr. Shiffrin made the motion, seconded by Mr. Berger. The motion passed unanimously.

8. VOTES ON PRB FILE:

PRB FILE #25-035 – Mr. Berger moved and Mr. Morin seconded a motion to approve PRB FILE #25-035. The motion passed unanimously.

PRB FILE #25-045 – Mr. Berger moved and Mr. Coleman seconded a motion to approve PRB FILE #25-045. The motion passed. Mr. Shiffrin abstained from the vote.

9. NEXT MEETING — Thursday, March 13, 2025 — will be held solely by means of electronic equipment via Microsoft TEAMS and conference call.

The meeting ad	journed.	
APPROVED:		Date:
•	Mark Shiffrin, Secretary	